



Who We Are and What We Do

Milano April 8 2016

Petter Johannesen Lead Account Director

This is Aker Solutions



Employees: **15,000**

Revenue: **31.9 bn**

EBITDA: **1.8 bn**

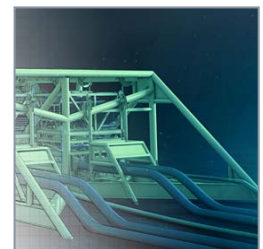
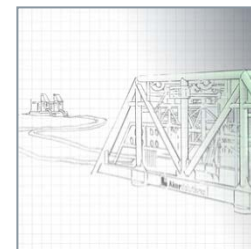
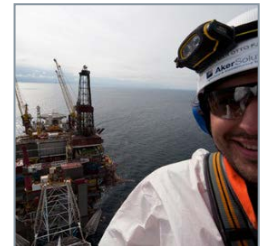
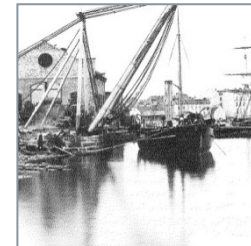
EBIT: **1.0 bn**

Market Cap: **6.8 bn**

Revenues and profits are in NOK and are based on the preliminary annual results for 2015.

Market capitalization as of February 15, 2016.

- Aker Solutions is a global provider of products, systems and services to the oil and gas industry
- Built on 175 years of industrial tradition
- Employs approximately 15,000 people in about 20 countries





Where We Are – Global Footprint

Countries: ~20

Locations: ~50

- engineering hubs
- service bases
- manufacturing plants
- sales offices
- project management



Angola

Luanda

Australia

Perth

Brazil

Curitiba
Rio das Ostras
Rio de Janeiro

Brunei

Kuala Belait

Canada

St. Johns

China

Shenzhen

Cyprus

Limassol

Finland

Helsinki

Ghana

Accra

India

Mumbai
Pune
Kakinada

Italy

Milan

Malaysia

Kuala Lumpur
Labuan
Port Klang

Norway

Bergen
Egersund
Fornebu
Hammerfest
Kristiansand
Kristiansund

Norway [cont.]

Moss
Sandnessjoen
Stavanger
Tranby
Tromso
Trondheim
Ågotnes

Nigeria

Lagos

Republic of the Congo

Pointe-Noire

Russia

Moscow

South Korea

Geoje

Sweden

Gothenburg

Tanzania

Dar-es-Salaam

UK

Aberdeen
London
Great Yarmouth
Hastings
Maidenhead
Glasgow

USA

Houston
Mobile

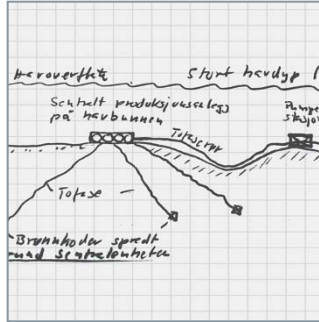
Advanced Subsea Technology and Field Design



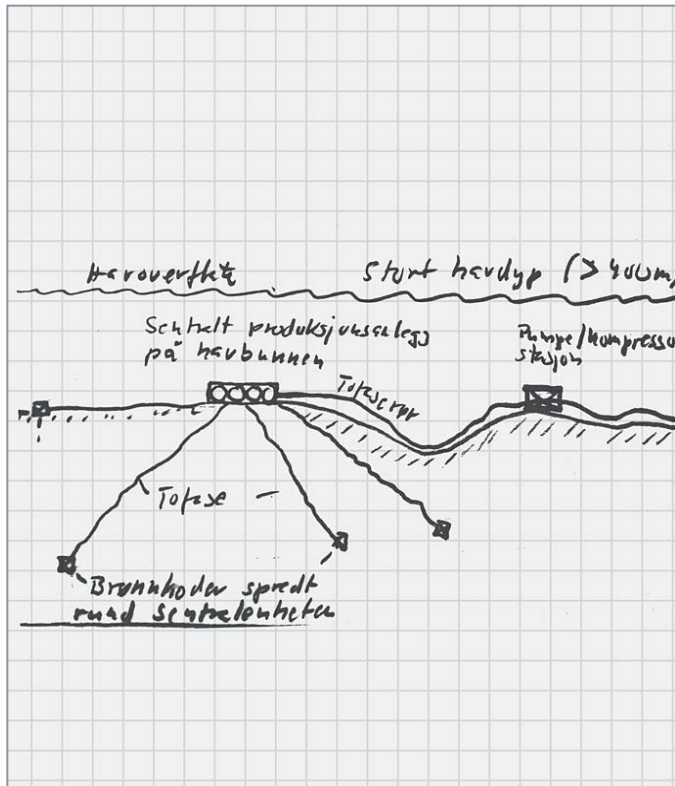
Ingenuity Delivered

- We understand the challenge
- We apply the knowledge
- We create and use technologies
- We provide the products, systems and services that deliver the customers' solutions

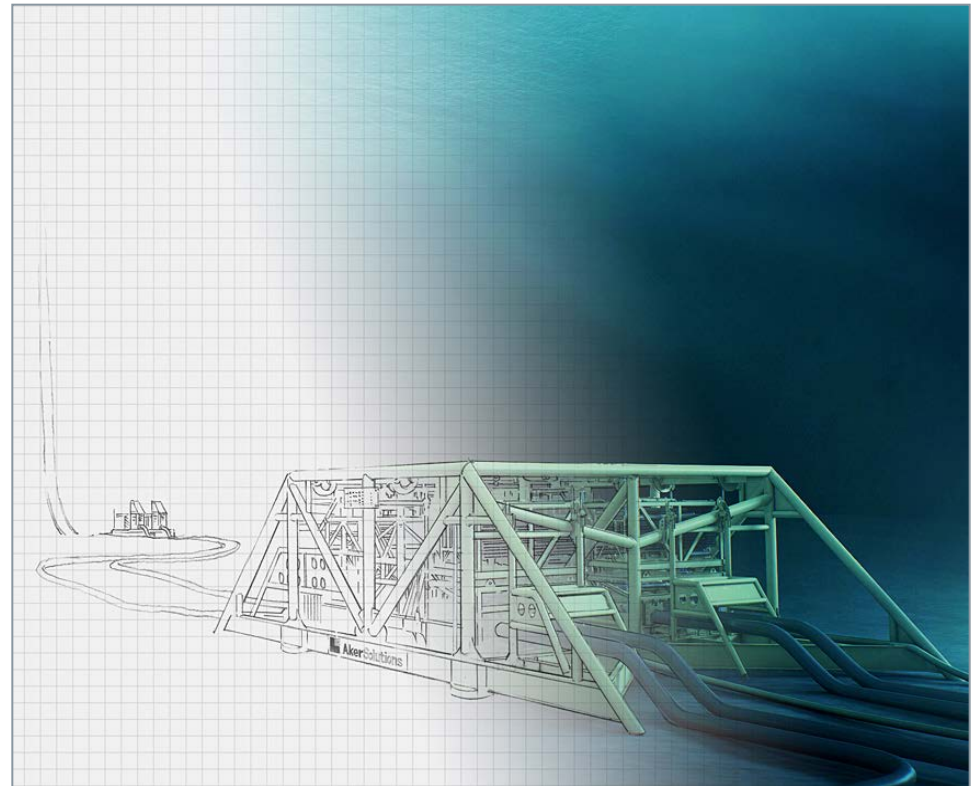
This is ingenuity delivered



The World's First Subsea Compression System

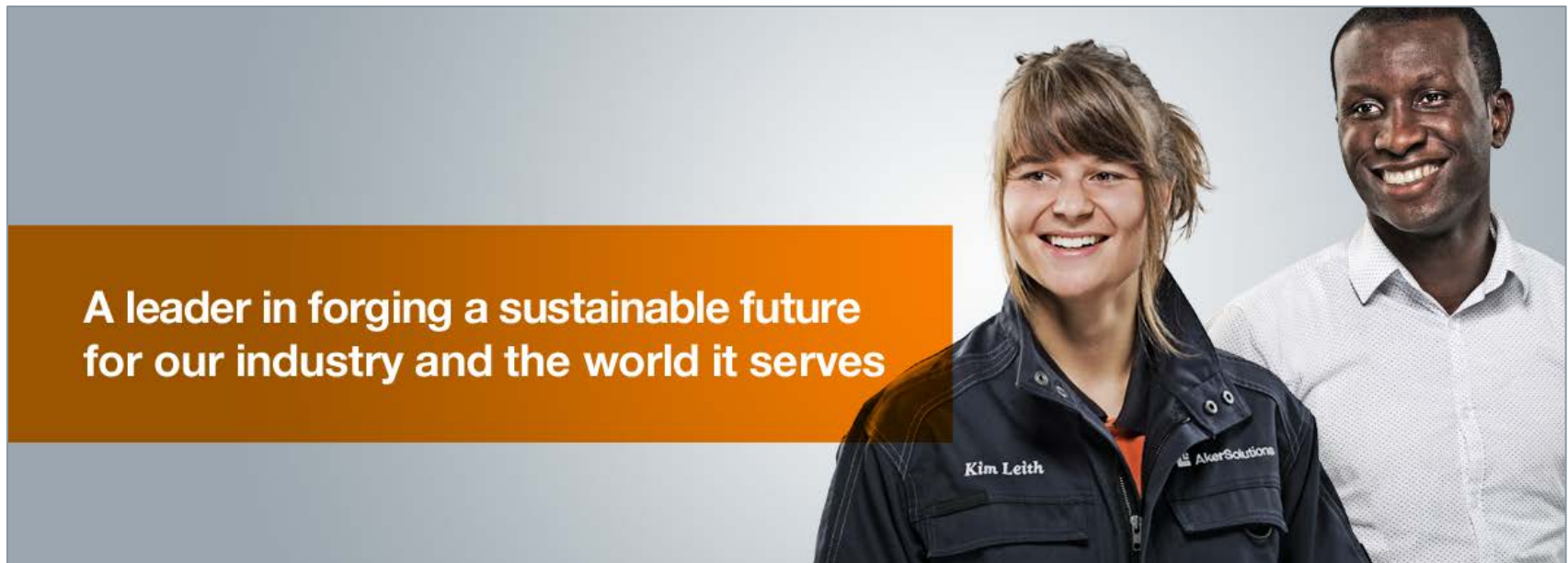


In 1985 one of our engineers made a quick sketch on a napkin. At the time the technology did not exist.



Today that idea is reality. The ground-breaking subsea gas compression system is a world first and a technological leap.

Our Vision



- Building on 175 years of technological and engineering excellence Aker Solutions is at the forefront in forging a sustainable future for the global energy industry and the world it serves
- A spirit of collaboration and openness is at the heart of this effort as we set new standards and solve new challenges

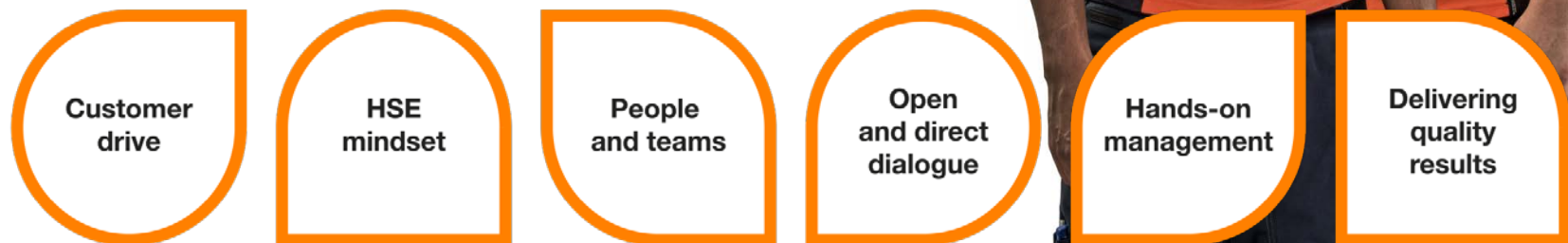
Our Values

Integrity is at the core of our values

- It guides how we connect with our customers and our health, safety and environment mindset
- It shapes how we develop our people and teams, promotes a companywide open and direct dialogue and encourages a hands-on management to ensure we deliver quality results



Our Values



This is ingenuity delivered subsea



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