







ADB: business opportunities for Italian companies

Webinar, 04 March 2024 | 10:00 – 11:30 (CET) REGISTER NOW click here

PROGRAM:

10:00 **Opening Remarks** Amedeo Scarpa Italian Trade Agency Managing Director, Foreign Network Giacomo Marabiso Confindustria Advisor, Singapore Office Confindustria 10:05 **ADB** and Italy Bertrand Furno Asian Development Bank Executive Director, Constituency Office for Belgium, France, Italy, Portugal, Spain and Switzerland 10:25 **Procurement Framework** Kevin Moore Asian Development Bank Principal Procurement Specialist, Procurement Division 2, Procurement, Portfolio, and Financial Management Department

Director, Portfolio Management Division

10:45 Q&A 11:00 Panel Discussion: Opportunities by Sector Moderated by Rehan Kausar, Asian Development Bank

1. Bertrand Goalou, Principal Transport Specialist, Transport Sector Office – Emerging Areas, ADB

- 2. *Allison Woodruff,* Portfolio Management Head, Water and Urban Development Sector Office, ADB
- Jaimes Kolantharaj, Senior Energy Specialist, Energy Sector Office, ADB
- 4. Kevin Moore, Principal Procurement Specialist, ADB
- 5. *Andrea Meola,* Business Development Director, Consulting Division, CESI S.p.A.
- 6. Vittoria Villa, Head of Business Development, Italferr S.p.A.
- 7. *Stefano Canova*, Senior Business Development Executive, IRD Engineering S.r.l.

11:25	TENDER LAB Initiative - Stefano Cristaldi Enterprise Training Officer, Italian Trade Agency
11:30	Individual Meetings