

Unrestricted



## AI goes Edge: opportunità tecnologiche per il mercato manifatturiero

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Siemens S.p.A.

Organizzato da





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Today manufacturing..  
...what's next ?

# Influence of B2C on B2B Strategies



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	2019	2030	
<b>Time to market</b> 	Time intensive	Instant delivery	<b>Reduced time to market</b>
<b>Innovation</b> 	Product	Solution	<b>Shift to consumer oriented innovation</b>
<b>Visibility</b> 	Limited	Across value chain	<b>Ability to track behind the scenes</b>
<b>Production</b> 	Mass	Personalized	<b>Personalized solutions at scale</b>
<b>Engagement</b> 	Death of loyalty	Competitive advantage	<b>Using brand loyalty for competitive advantage</b>
<b>Accuracy</b> 	Error-prone	Zero defects	<b>Zero-defect delivery</b>

**Changes in the B2C market are bleeding over to the B2B market, too...**



The future of  
manufacturing  
will be completely  
consumer-centric.

# Digital Industries is driving a new vision for Factory Automation

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... A factory automation vision for manufacturing processes built upon the following '6 levers of change'

Cognitive Automation Engineering

Autonomous Systems

Blockchain

Artificial Intelligence

Edge Computing

Augmented Reality



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X-RAY ON

## X-ray-based PCB quality assurance

Siemens Electronics Factory Amberg,  
Germany

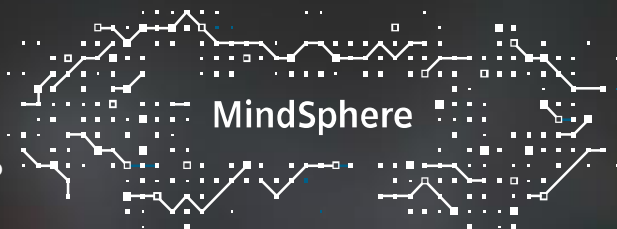
### Challenge

Production output of SMT line limited by  
time consuming X-ray Quality tests

Every further X-ray machine requires  
additional invest of €500,000

# Cloud

AI  
Addestramento  
Algoritmo

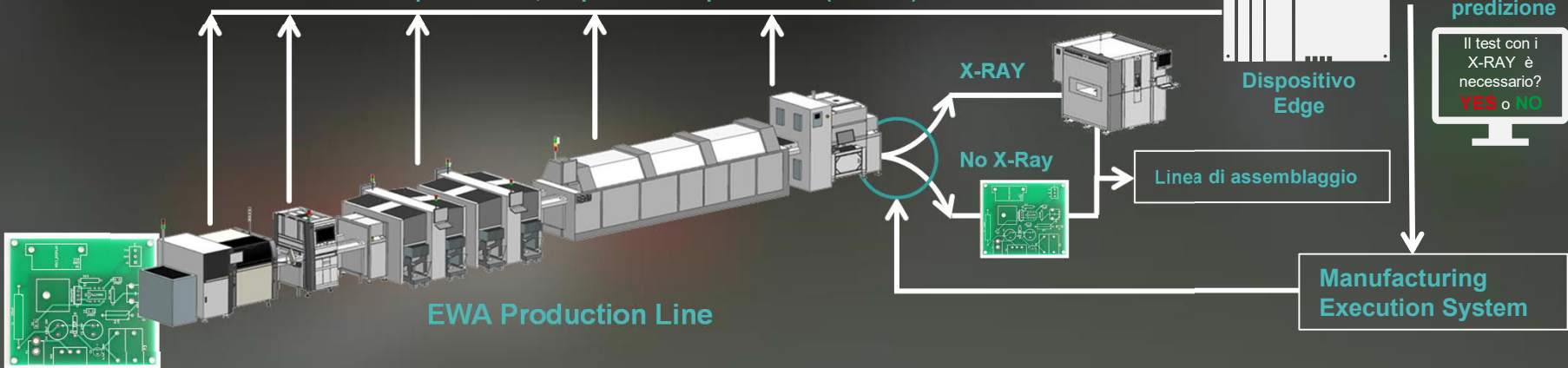


Sviluppo e update  
di applicazioni

Archiviazione dati  
continua

# Fabbrica di produzione (OT)

Raccolta Dati in tempo reale >40,000 parametri di produzione (10 MB/s)





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Minimization of  
necessary X-ray tests  
by up to

30%

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Quality rate of

100%

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Reduced capital  
invest for further  
X-ray machines of

€500,000

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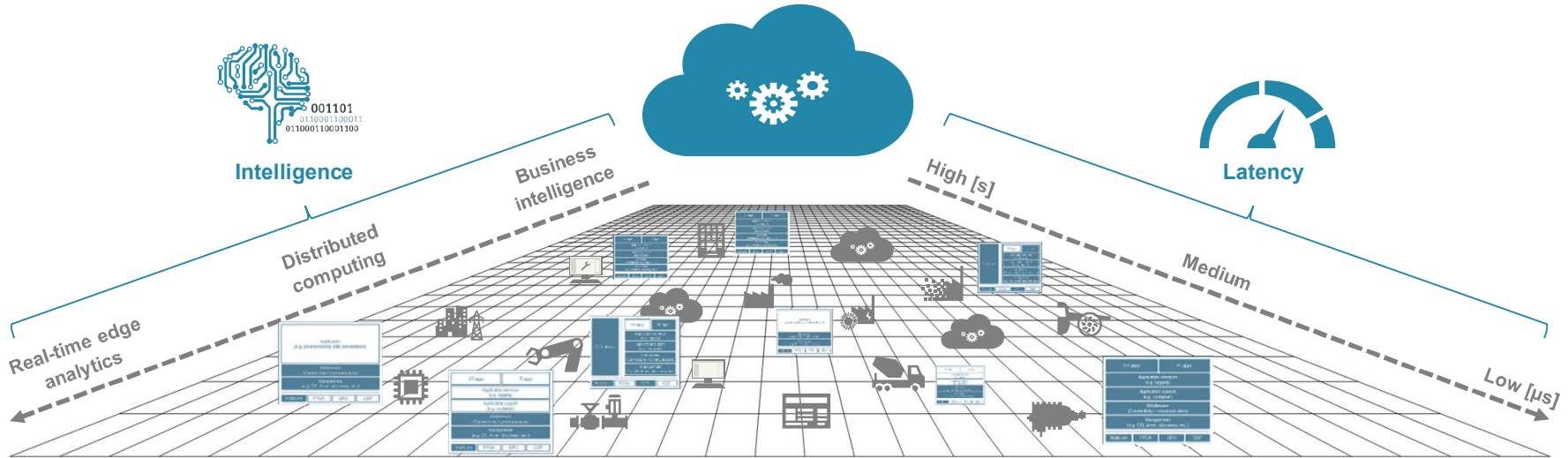


# Prepare for the future of automation

# EDGE AI



# Devices must get smarter by moving data analytics and associated services from the cloud close to the data sources.



Fast  
response

- **Local processing** of data streams
- **Real time, low latency** (e.g., for control)

Low cost

- **Use of existing hardware** in the field
- Reduction of cloud **usage fees**

Availability

- **Independence from cloud backend**
- **Offline operation** and reduction of network traffic

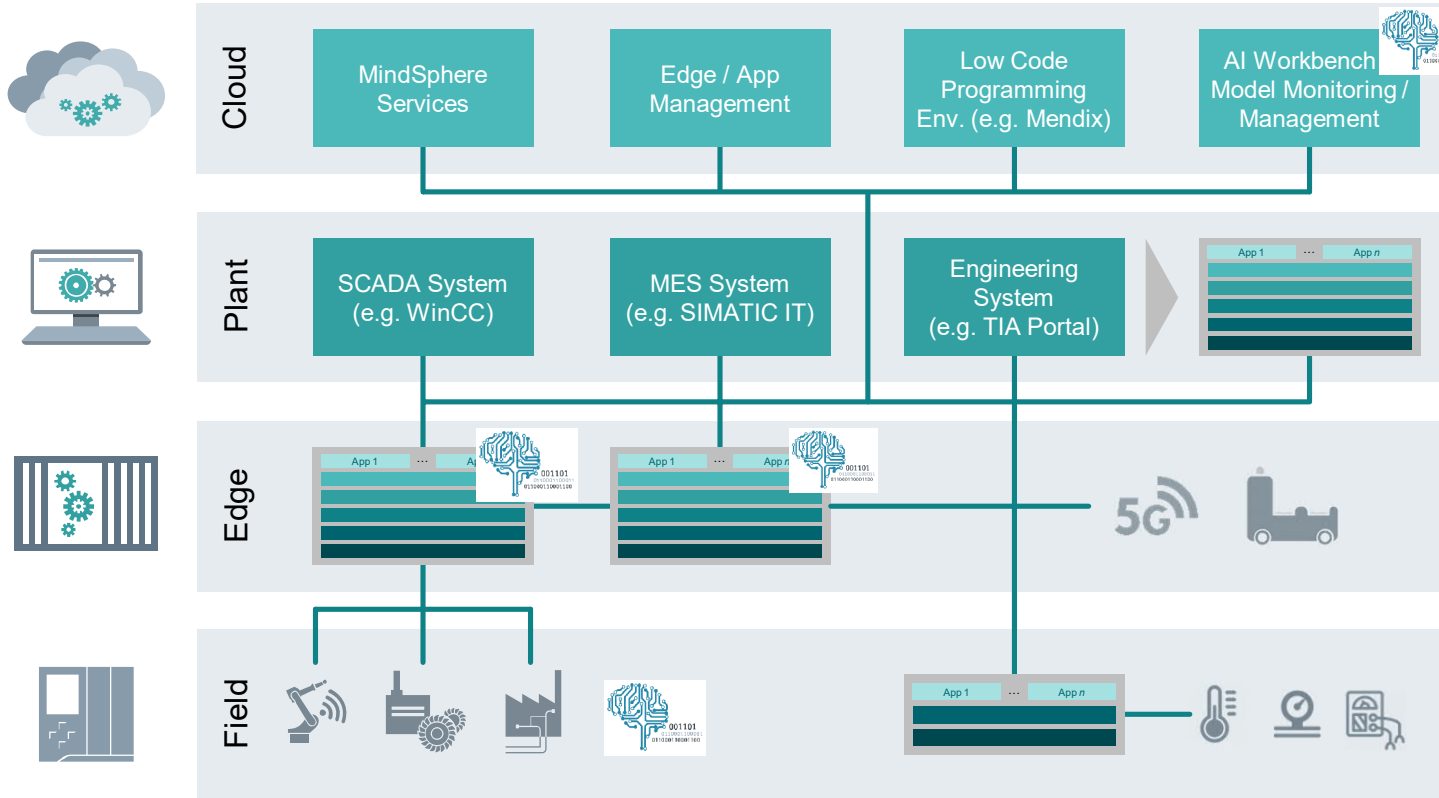
Security /  
Privacy

- Keep **sensitive data** on device
- **Send only non-confidential data** to the cloud

# Embedding of Edge Devices into the IT/OT Landscape



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- Mass device / campaign management
- Seamless integration of data and services

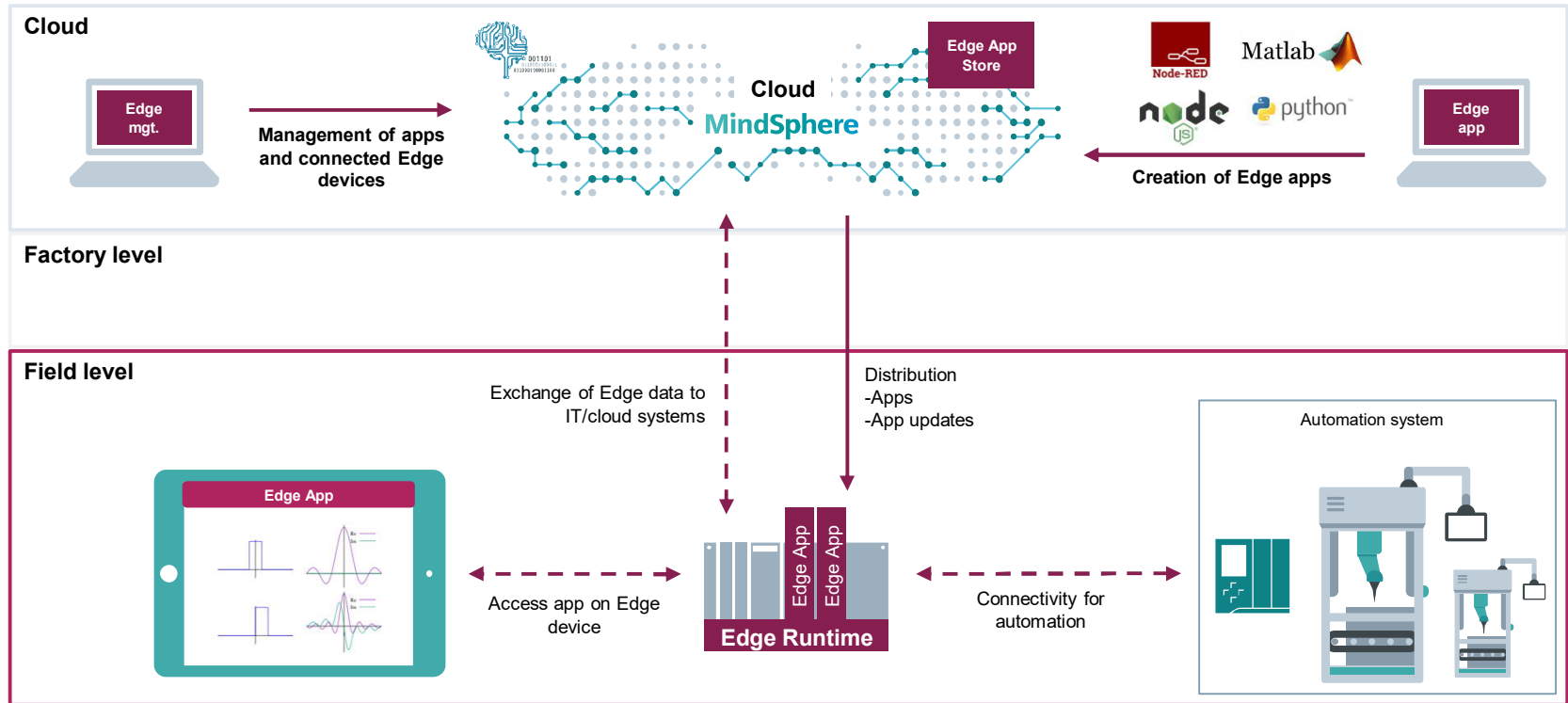
- Transformation to cloud-based platforms
- Tool interoperability
- Edge-enablement

- **Auto-discovery and ad-hoc communication**
- Collaboration between edge devices
- **Hardware heterogeneity**

- Real-time capability
- High bandwidth networking
- **Light-weight edge software stacks**

# How it works...

## Reaction-free updating of functions with Siemens Industrial Edge





# Pervasive Edge Device Portfolio



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**IPC**  
Edge-Enabled



**PLC**  
Edge-Enabled

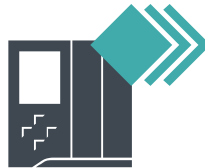


**HMI**  
Edge-Enabled



**Networking**  
Edge-Enabled

## Automation Edge Devices



PLC



IPC



HMI

Neural Processing Unit

**Edge**

CPU with ODK

# Edge Application



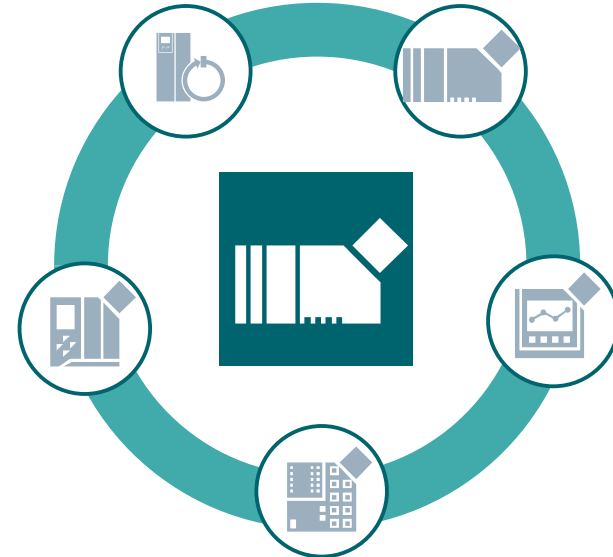
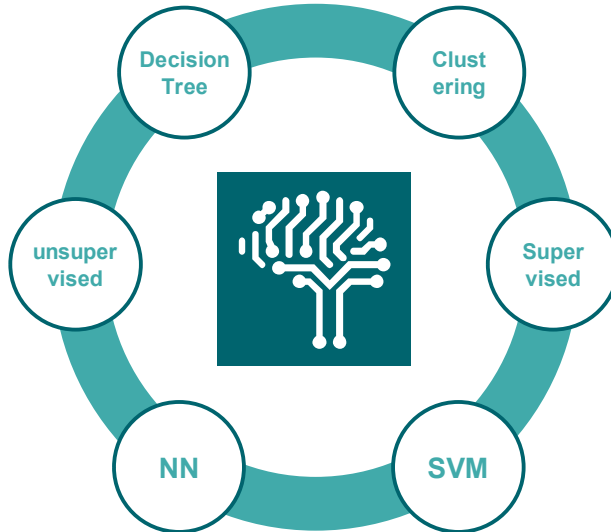
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Containerization

Management System

No Limitation to specific AI Algorithms (e.g. Neural Networks)  
Development of one Edge App → Deployment on various Hardware with different Software



# Edge Application



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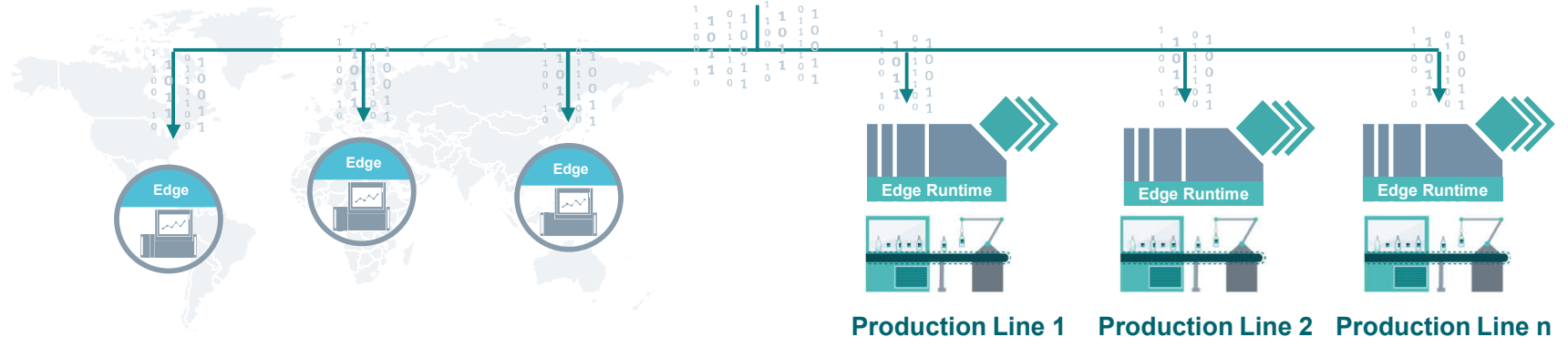
Containerization

Management System

Automized Data Collection and App Deployment



Automized Deployment of AI  
Algorithm – locally or globally

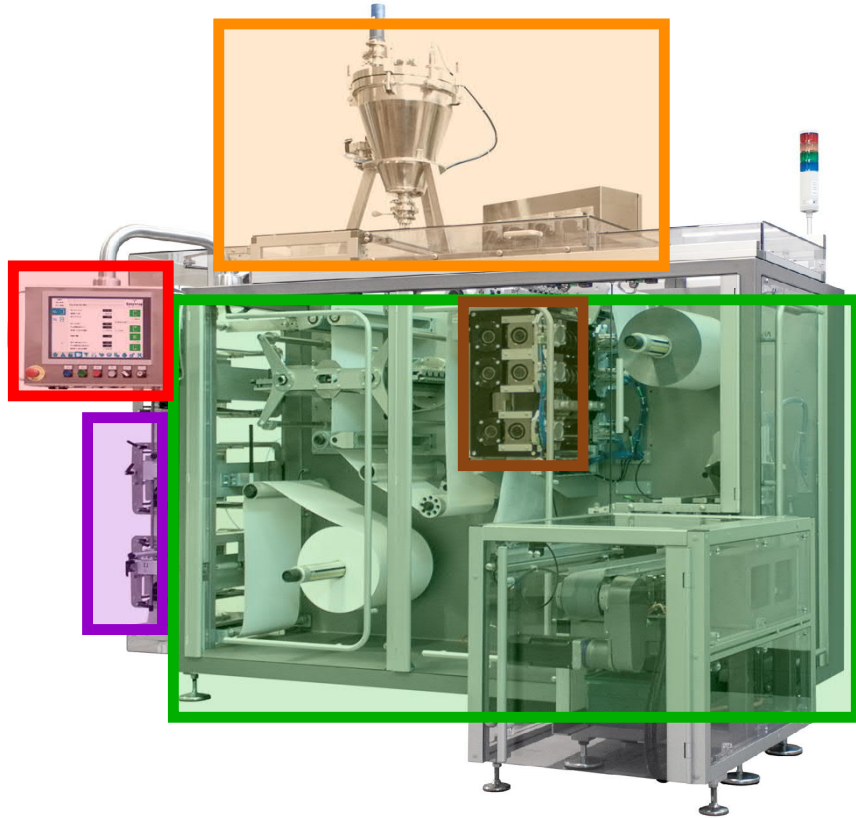




# Engineering challenges at system level



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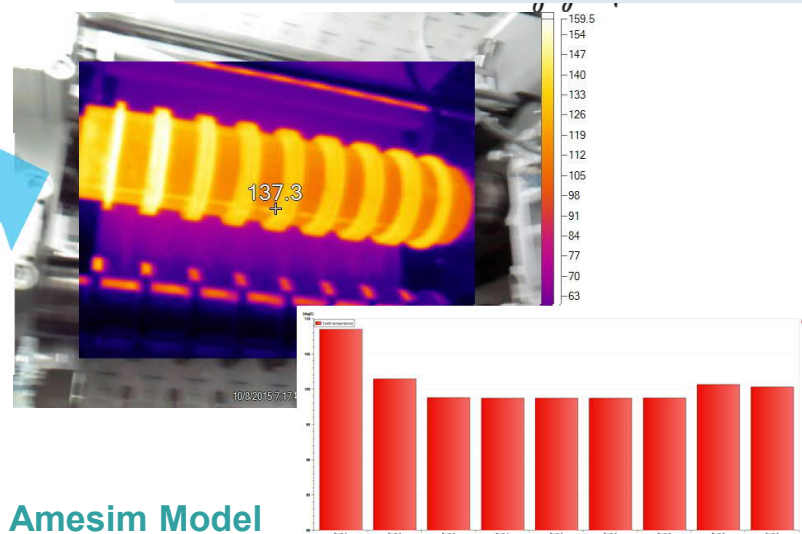
- Is the same flowrate effectively flowing for each packet?
- What would be the outcome with different fluids?
- Will the packets be correctively weld?
- How to optimize the control design?

**■ Control**      **■ Mechanical**  
**■ Pneumatic**   **■ Thermal**  
**■ Hydraulic**

# Use case: anomalous behaviour diagnosis and monitoring



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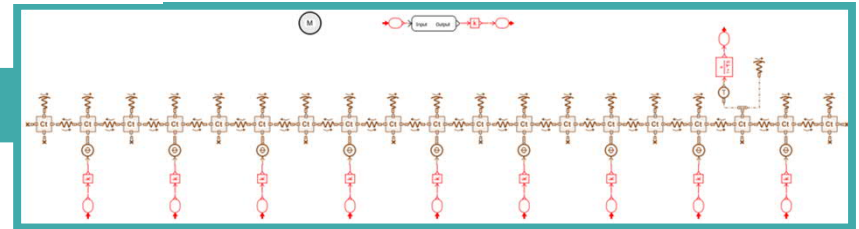


Edge App



001101  
01100011000101  
011000110001100

Amesim Model



## X RAY AI&EDGE Application

Puppy  
or  
Muffin?

+



# AI use cases to be handled in three main application clusters using different signals and AI technologies

## Vision based AI

### 1 Quality Inspection



### 2 State detection



### 3 Track and trace



## Multi signal based AI

### 4 Machine-Parts Lifetime Prediction



### 5 Runtime Process Optimization

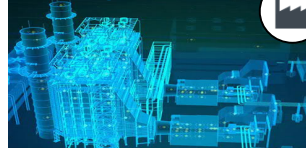


### 6 Scrap Rate Detection



## Digital Twin based AI

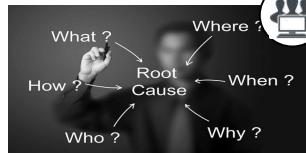
### 7 Creation and Adaption of digital twin



### 8 Dynamic Production Planning

Production Line	PU1	PU2	Subassembly	PU3
Product 254	2384	250	100	350
Product 436	2690	500	0	600
Product 885	2918	120	100	250
Product 915	3191	100	100	170
Product 101	3201	120	0	0
Product 201				

### 9 Root Cause Analysis



## Use Case type



Shop floor



Office

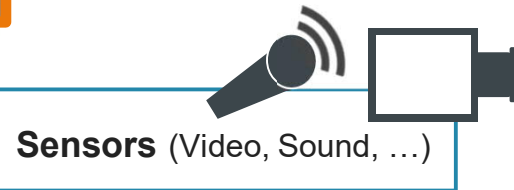
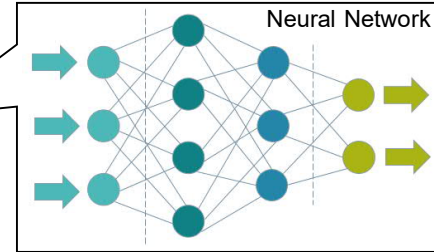


# Neural Processing Unit

## Artificial Intelligence – S7-1500 NPU



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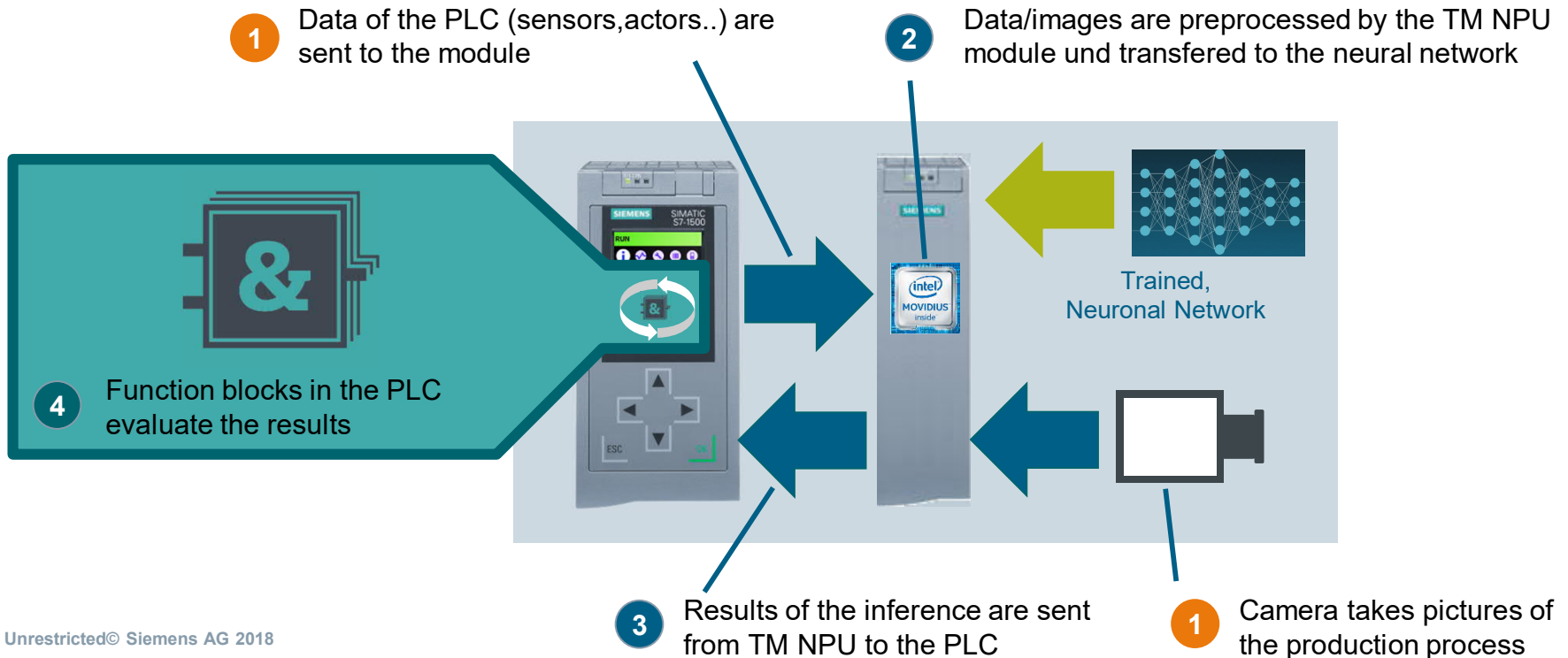


# Artificial Intelligence in the SIMATIC world

## Basic Processing Procedure

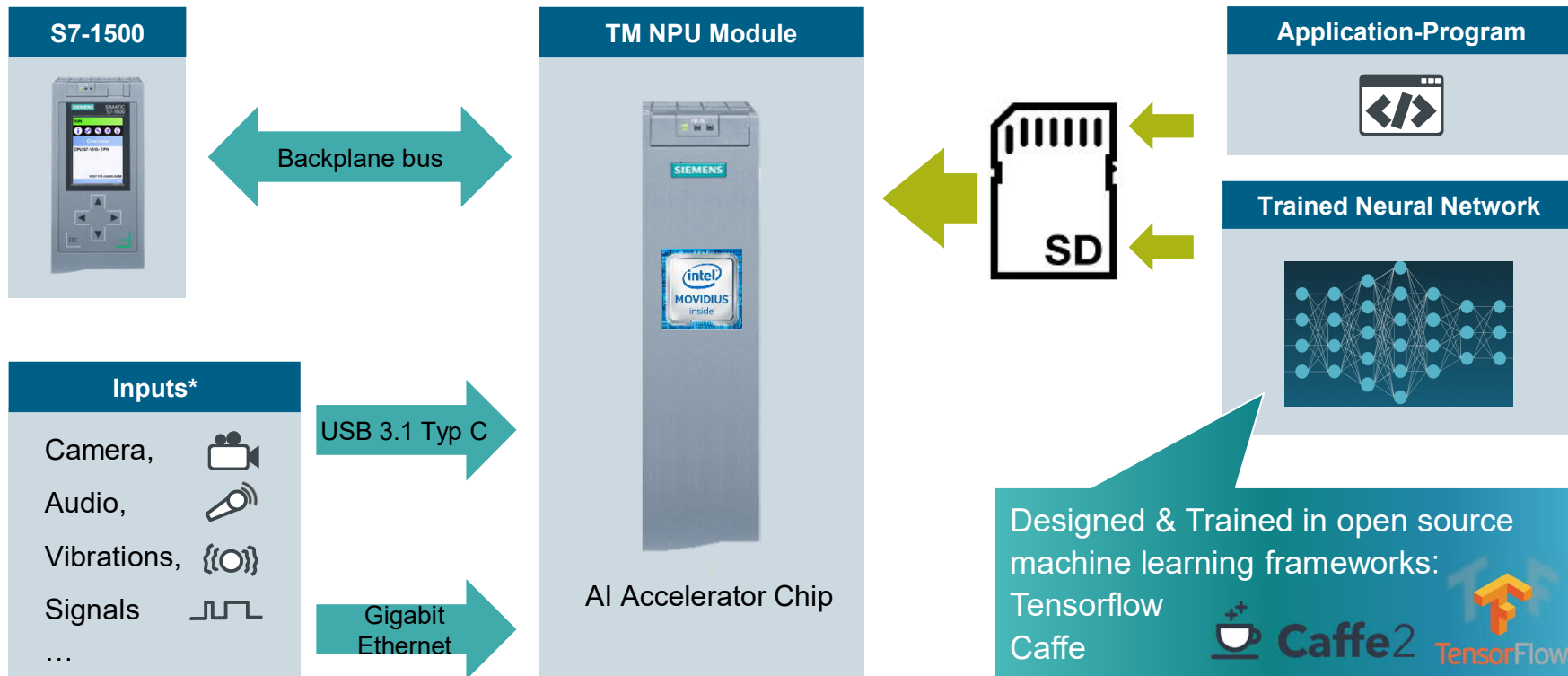


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# Artificial Intelligence in the SIMATIC world

## Central Setup with the SIMATIC S7-1500



\*No liability assumed

# SIMATIC Artificial Intelligence S7-1500 TM NPU – Use Cases



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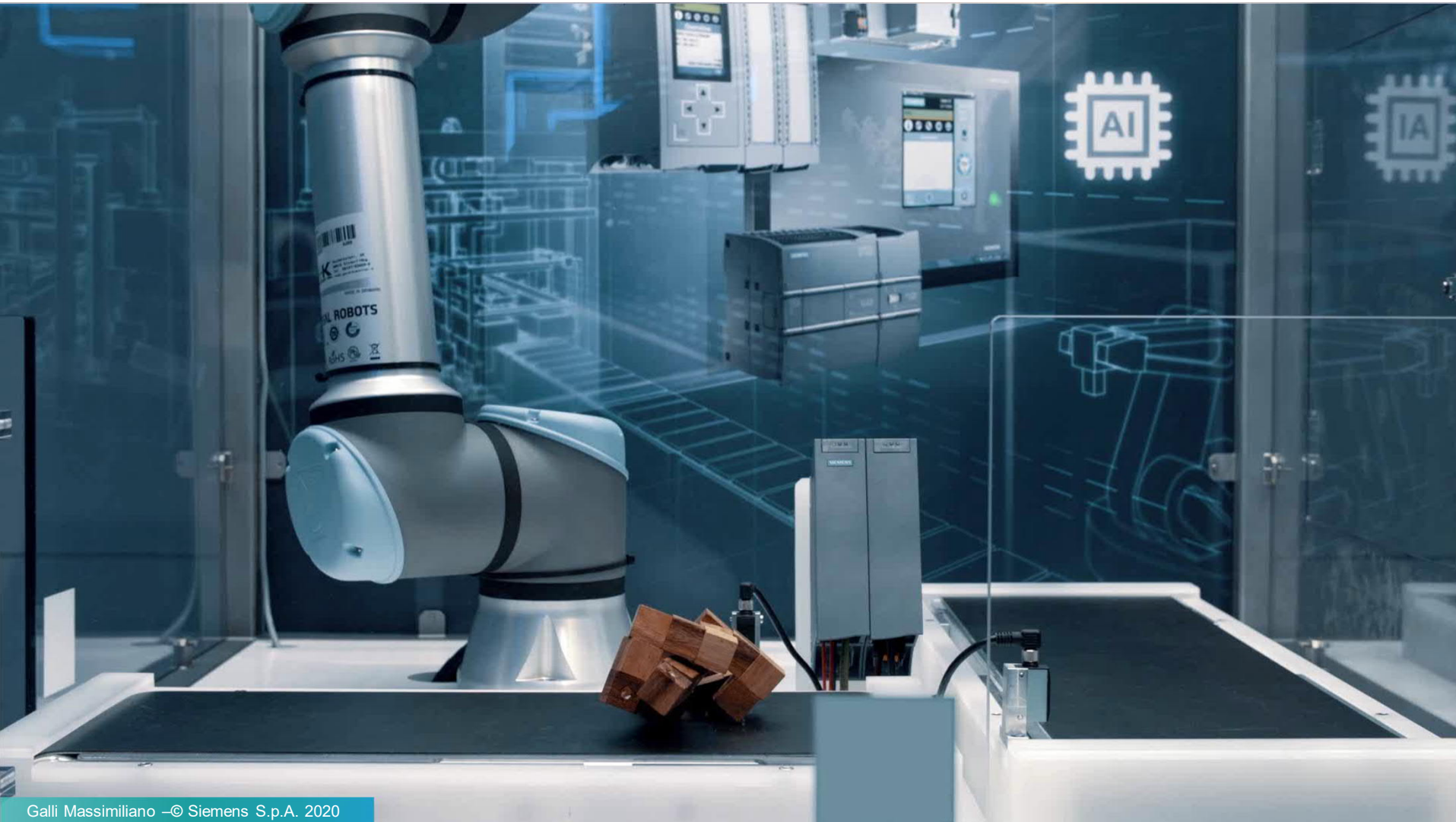


- Apprendimento Robot
- Controllo Qualità visuale
- Anomaly Detection
- Condition Monitoring
- Riconoscimento suoni (vocale)
- Riconoscimento oggetti
- Riconoscimento Facciale
- ...

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*Ingenuity for life*

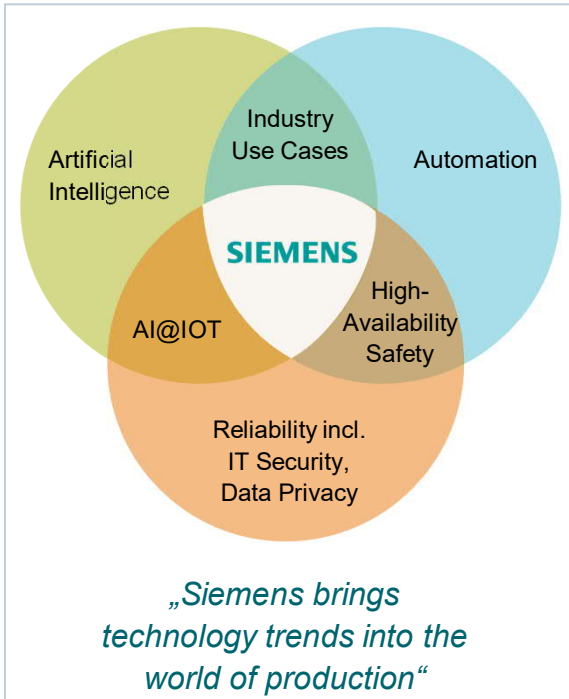
## Flexible grasping using artificial intelligence

Artificial intelligence makes it possible to grasp  
arbitrarily shaped and positioned objects.





# We need to bring AI to industry by addressing industrial use cases and by offering comfortable access and robust/reliable portfolio



## Vision: We make AI 'industry-grade'!

### Create customer value

#### Use-case focused solution packages

- Industry specific applications: E2E package offering for a variety of use cases

#### Holistic AI solution

- Siemens solves your problem. We offer the complete solution, not just the infrastructure!

### Easy to Use

#### Automation integration

- Seamless integration with Siemens automation environment

#### Operation

- Easy to handle interaction for production line staff

#### Serviceability

- Toolset and runtime support for automation engineers

### Robust and reliable

#### Reliable hardware

- Production-grade casing, fan-less cooling, industry-grade connectivity  
→ SIMATIC quality

#### Integrated Lifecycle

- Lifecycle of AI and SIMATIC in sync

#### Monitoring

- Integration in SIMATIC System Diagnostics



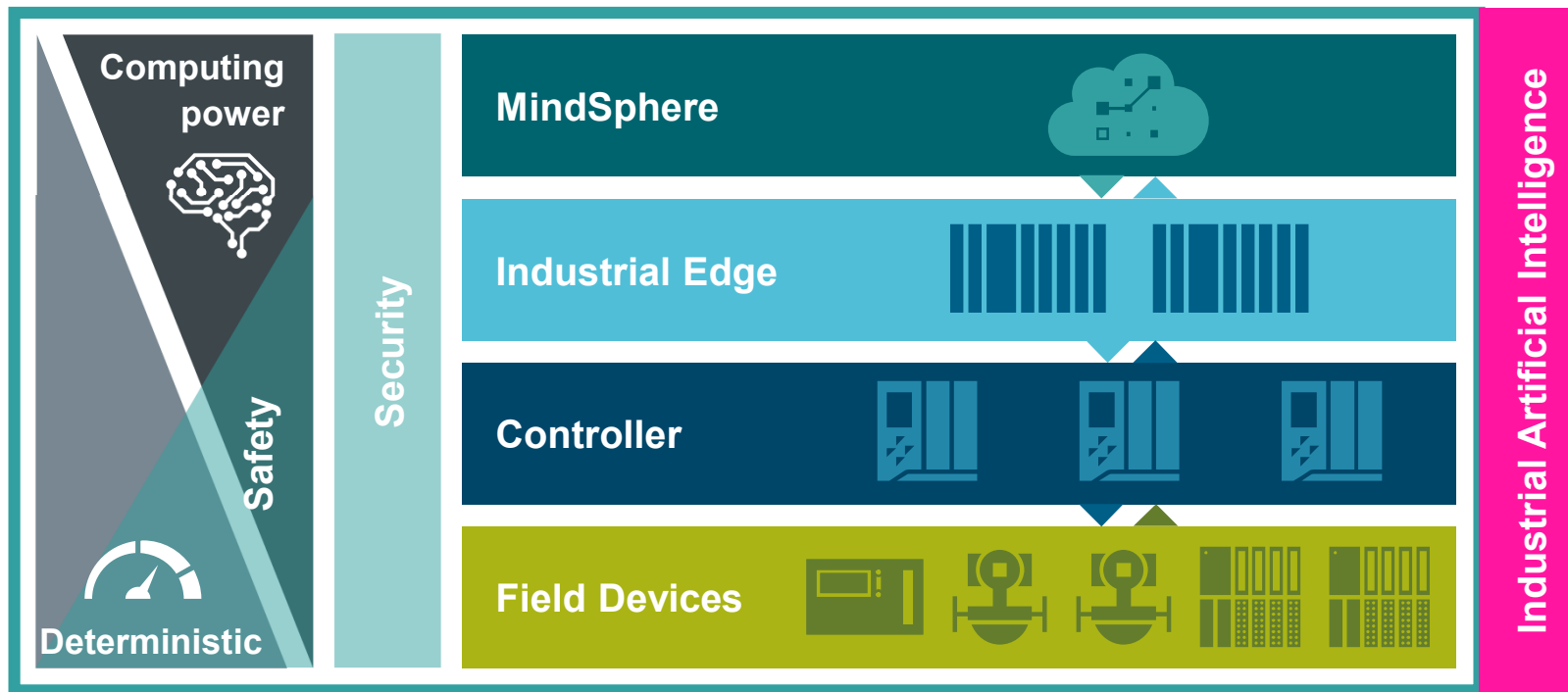
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# Conclusions & Take away..



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# Grazie per l'attenzione !

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