

Oil Equipment Manufacturing Management Company



Feb. 2016

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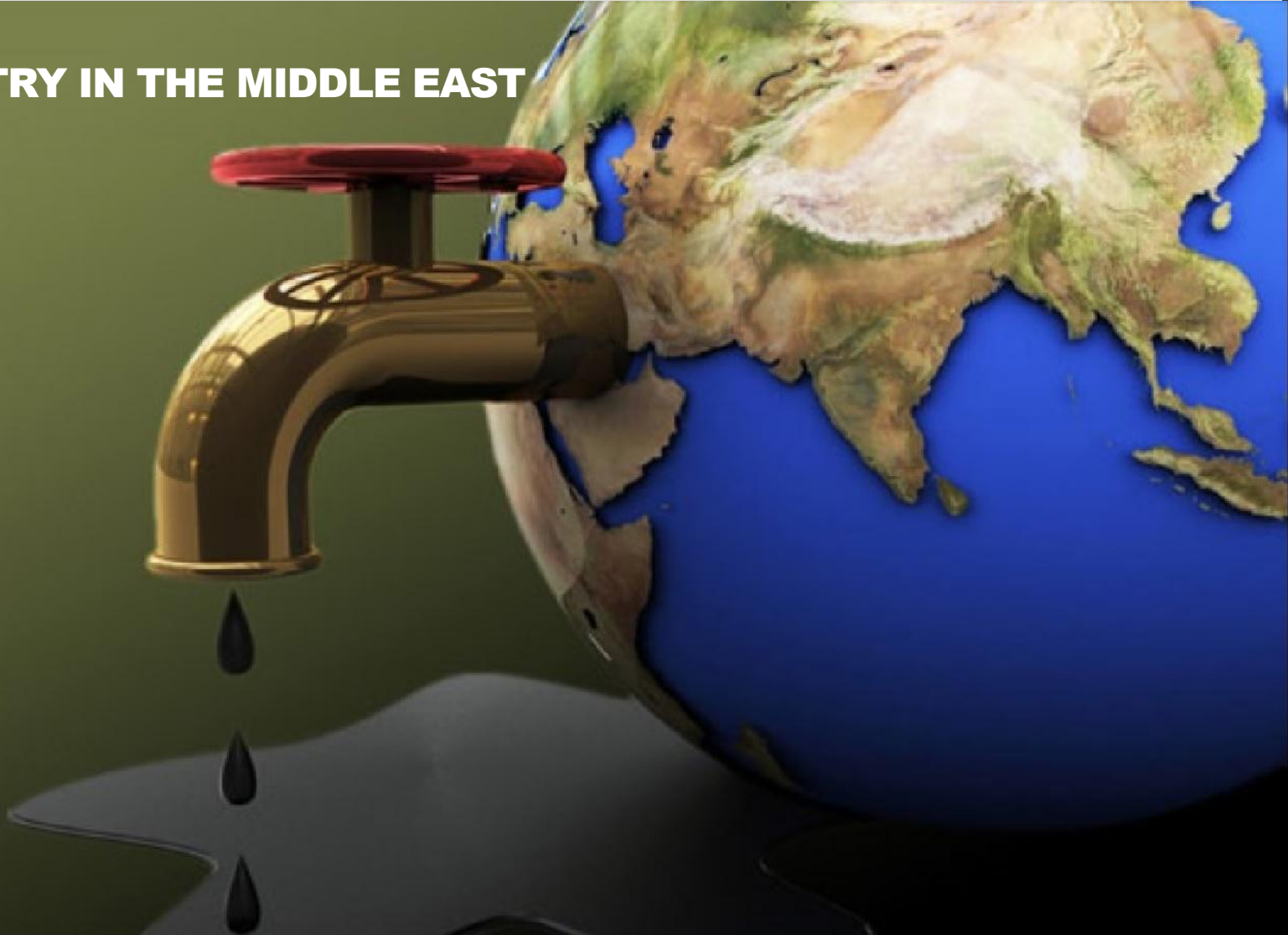
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HISTORY

FIRST COUNTRY IN THE MIDDLE EAST



Hindrances:



Sanctions



- ✓ Due to the Post-Sanction period and situation has been established (since 2015).
- ✓ According to honorable Oil Minister's order MAHESTAN has been formed to expedite localization of oil equipment manufacturing.

MAHESTAN

is a **private** company which
indirectly is affiliated to
Oil Ministry of IRAN

Its structure, and Organization is under
covering of private companies laws



30 M\$ Initial investment .
Oil Pension fund Investment Company

COMPANY FIELDS

Oil, Gas and Petrochemical Equipment

Following Equipment is placed in our first priority & phase



ESSENTIAL EQUIPMENT

1. Diamond & Rock bits, coring bits



ESSENTIAL EQUIPMENT

2. Wellhead and Completion String equipment



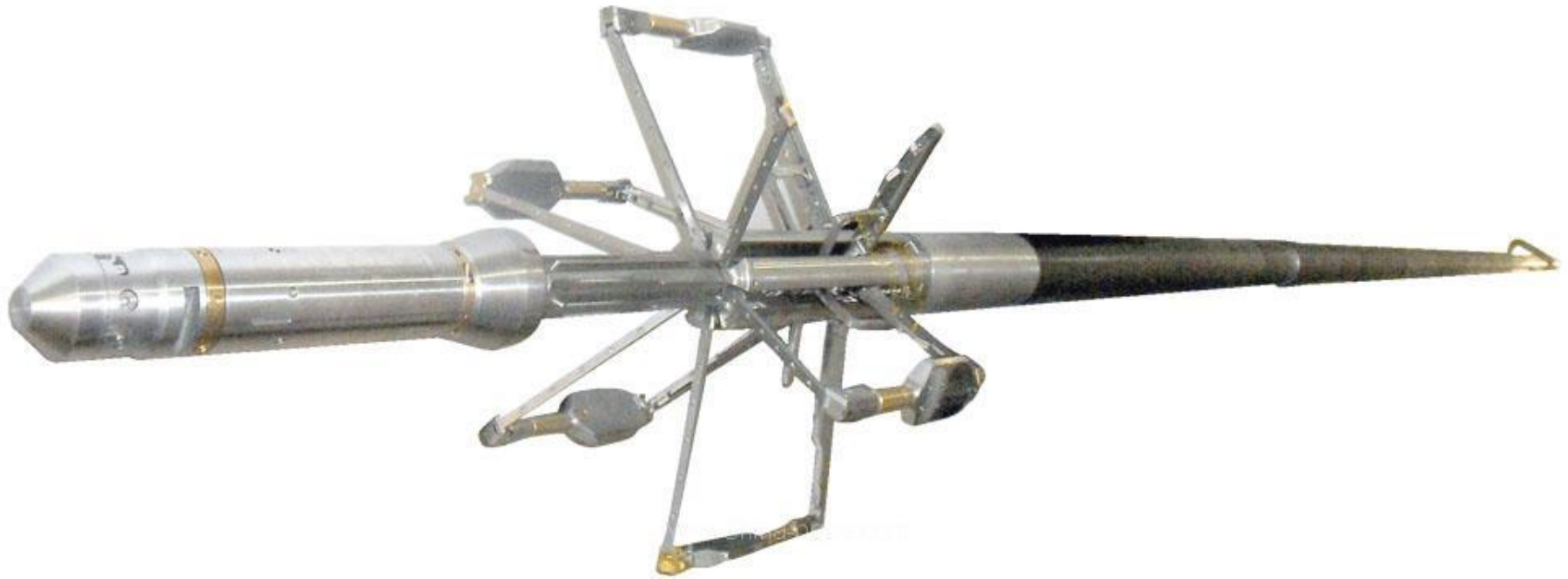
ESSENTIAL EQUIPMENT

3. Downhole Pumps



ESSENTIAL EQUIPMENT

4. Well Logging and Measuring Tools & analyzers



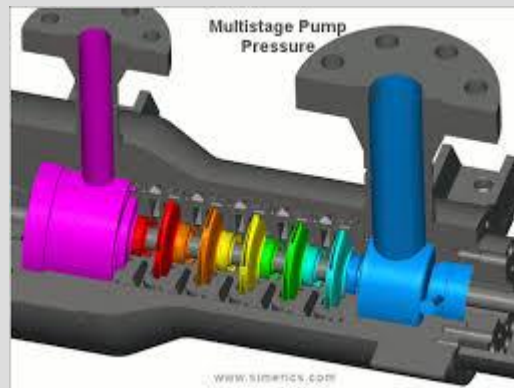
ESSENTIAL EQUIPMENT

5. Safety & control valves and accessories



ESSENTIAL EQUIPMENT

6. Rotary machines such as centrifugal pumps



ESSENTIAL EQUIPMENT

7. Explosion proof electro motors & VSDs



METHOD:

1. National Iranian Oil Company (NIOC) collects all demands from different consumers, end users & etc. such as but not limited to:

NIDC: National Iranian Drilling Company

POGC: Pars Oil and Gas Company

IOOC: Iranian Offshore Oil Company

NISOC: National Iranian South Oil Company

ICOFC: Iranian Central Oil Field Company

2. NIOC contracts with MAHESTAN to supply equipment.

3. MAHESTAN is responsible to find local manufacturers who have ability to manufacture needed equipment.

WHAT WE DO

- 
- 1. Identification of domestic manufacturers and their abilities.**
 - 2. Identification of well known and qualified foreign manufacturers**
 - 3. Linking foreign and local manufacturers and managing this connection for effective transfer of technology.**

OUR POLICIES

- 
- ✓ We don't have factory and workshop
 - ✓ We manage the contract to increase the depth of localization, in Order to be committed to our obligations near our employer(NIOC)
 - ✓ We supervise the quality of equipment Cost and time of delivery to secure NIOC requests
 - ✓ We welcome to those foreign manufacturers who have interest to participate in localization ,T.T. and investment

TRANSFER OF TECHNOLOGY

Licensing Agreement

Support Contract

Subcontract / OEM

Foreign Direct Investments

Joint Venture

Buy-Back Contract

WHY IRAN

- 1. More than 100 years experiences in oil & gas industry.**
- 2. The biggest volume of hydrocarbon resources in the world, means long term conditions**
- 3. Single digit ranking in the world for some natural resources : AL, Zn, Cu, Co, Mn.**
- 4. High educated engineers, means simplification of collaboration and T.T.**
- 5. Access to cheap labors.**

WHY IRAN

6. Big market size, ranking of 19 based on WEF2014
7. Big market size in neighboring countries, means Iran can be a hub for our jointed products
9. Based on oil minister development plan Iran needs to 40 B\$/Y investment.
10. The portion of equipment is 50~60% means 20~24 B\$/Y.

Iran will be one of the most Profitable emerging markets in Middle East & world in recent decades

WHY MAHESTAN

- **Knows demands**

- **Knows domestic manufacturers:**

More than 1000 companies in following fields have been identified:

Mechanical (fix and rotary) Equipment

Electrical Equip.

Instruments

Drilling Equip.

Civil and Structure.

Packages and Process Systems

Telecommunication

HVAC

Logistic and Transport

Cranes and Lifting Tools

Technical Inspection

Consultant Engineering

General Contractors

Research and Development

WHY MAHESTAN

- Supported by Oil Ministry due to its important mission
- Will support domestic industries by different ways

NEXT PHASE

Developing our business and equipment such as but not limited to:

- ✓ **Intelligent Pipeline Inspection Gauge (pigs)**
- ✓ **Seamless pipes and Corrosion-Resistant Alloy (CRA) pipes**
- ✓ **Desalting units**
- ✓ **Chemical materials**



MAHESTAN

Oil equipment manufacturing management Co.

Thank you

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