



In the name of God
A Brief Glance through Investment
Opportunities at
Iran Airports Company (IAC)

MISSIONS

- ◉ Organizing , maintaining, developing, expanding, equipping and utilizing of Iran Airports
- ◉ Providing navigation & Communications Systems
- ◉ Providing aerodrome, aeronautics, and flight subsidiary services (Exclusively)



Iran Airports Company (IAC) at a Glance

- **No of Airports** : 52
 - **International** : 8
 - **Regional** : 18
 - **Domestic** : 26
- **Total Passenger (2014)** : 47 m
- **Total Movement** : 382000
- **Growing Rate** : 11%
- **Self Investment (2014)** : +200 m USD

THE BENEFITS OF INVESTMENT IN IRAN AIRPORTS COMPANY

- ◉ Enjoying strong legal support to selection investor without tender according to a special law on
- ◉ Enjoyment of the high productivity of capital in comparison with other similar activities
- ◉ Having the high rate of profitability in comparison with similar activities
- ◉ The enjoyment of investor from priority of operation at the end of investment contracts

Introduction of Investment Opportunities

LAND SIDE

- Shopping malls, hotels, -airport hotels
- Chain stores
- Multipurpose halls
- Recreation and tourism complexes
- Multi-Story Car Parking
- Technical service Complexes including car wash, gas stations, CNG, ...
- CIP Terminal
- Passenger Terminals

• Investment Models

- BOT
- BLT

AIR SIDE

- Cargo Terminals
- Runway & taxiway
- Apron
- Aircraft maintenance center
- Hangar
- Catering Complex
- Handling & Logistics
- Pilot Training Centers
- Ultra light Flying Crafts
- Pleasure Flights

BOT PROJECTS



MEHRABAD AIRPORT



MEHRABAD AIRPORT

MEHRABAD AIRPORT TRAFFIC ANALYSIS

Growth Rate %	2014-2015	2013-2014	Title	
-51%	993	2,035	Takeoff and landing	International flights
-47%	330,272	623,972	Passengers	
-42%	5,718	9,808	Cargo and mail	
2%	109000	107000	Takeoff and landing	Domestic flight
6%	13.8m	13 m	Passengers	
7%	97000	90000	Cargo and mail	

Mehrabad

Domestic Terminal Construction

Title	Project Financial and Technical Data	
Mehrabad Domestic Terminal	Area (m ²)	70,000
	Cost per square meter	€ 2,300
	Subsidiaries	€ 20,000,000
	Total Investment	€ 180,000,000
	Technical Items	Main Building, Ancillary including: Waiting Area ,Security Inspection Area ,Departure Concourse ,x-ray - Gateway, Commercial Facilities, Equipment and Installations ,FIDS , CUTE ,Air-Conditioning system, Public Address systems, Baggage make up and Sorting Area ,Safety Security System, Conveyor System , Landscape
	Contract type	BOT
	Construction Period	3Years
	Duration of Operation	12Years
	Internal rate of Return (IRR)	26%



TABRIZ AIRPORT

TABRIZ AIRPORT TRAFFIC ANALYSIS

Growth Rate %	2014-2015	2013-2014	Title	
17%	2000	1,800	Takeoff and landing	International flights
20%	280,000	230,000	Passengers	
23%	5,000	4,000	Cargo and mail (Tons)	
12%	8,894	8,000	Takeoff and landing	Domestic flights
17%	1,180,000	1,000,000	Passengers	
18%	6,830	5,780	Cargo and mail (Tons)	

Domestic Terminal Construction

Title	Project Financial and Technical Data	
Tabriz International Terminal	Area (m ²)	20,000
	Cost per square meter	€ 2,300
	Subsidiaries	€ 1,500,000
	Total Investment	€ 48,000,000
	Technical Items	Main Building, Ancillary including: Waiting Area ,Security Inspection Area ,Departure Concourse ,x-ray - Gateway, Commercial Facilities, Equipment and Installations ,FIDS , CUTE ,Air-Conditioning system, Public Address systems, Baggage make up and Sorting Area ,Safety Security System, Conveyor System , Landscape
	Contract type	BOT
	Construction Period	2Years
	Duration of Operation	10Years
	Internal rate of Return (IRR)	24%

BLT OR DIFFER PAYMENT PROJECTS

AHWAZ AIRPORT



AHWAZ AIRPORT



AHWAZ AIRPORT TRAFFIC ANALYSIS

Growth Rate %	2014-2015	2013-2014	Title	
19%	1,000	840	Takeoff and landing	International flights
19%	119,024	99,878	Passengers	
47%	3,040	2,067	Cargo and mail	
1%	17,828	17,640	Takeoff and landing	Domestic flight
8%	2,038,111	1,894,113	Passengers	
14%	16,662	14,606	Cargo and mail	

Ahwaz International Airport

Title

Project Financial and Technical Data

Total Investment

€ 450,000,000

Technical Items

Terminal Building, Technical, Control Tower, CIP, VIP, Safety and Security Facility, Power supply Systems, Energy Sourcing, Apron, Runway, Taxiway, Carparking, Fueling Installation, Metrological Building & Systems, Supply Equipment and Installation, Catering, Office Building, Fire Extinguishing, Maintenance Repair And overhaul Facilities, Air Navigation Systems, Spine Road, Infrastructure And Utilities, Civil Mechanical & Electrical Equipment, Fire Fighting, Cargo

Contract type

BLT

Construction Period

3Years

Payback Period

3 Years After Construction

**Airport
Construction
Ahwaz**

BOUSHEHR AIRPORT



BOUSHEHR AIRPORT TRAFFIC ANALYSIS

Growth Rate %	2014-2015	2013-2014	Title	
9%	265	244	Takeoff and landing	International flights
28%	32,462	25,266	Passengers	
24%	487	393	Cargo and mail	
-19%	2,777	3,416	Takeoff and landing	Domestic flight
-16%	333,264	395,506	Passengers	
-21%	3,676	4,628	Cargo and mail	

Boushehr International Airport

Title

Project Financial and Technical Data

Airport Constructio n Ahwaz	Total Investment	€ 375,000,000
	Technical Items	Terminal Building, Technical, Control Tower, CIP, VIP, Safety and Security Facility, Power supply Systems, Energy Sourcing, Apron, Runway, Taxiway, Carparking, Fueling Installation, Metrological Building & Systems, Supply Equipment and Installation, Catering, Office Building, Fire Extinguishing, Maintenance Repair And overhaul Facilities, Air Navigation Systems, Spine Road, Infrastructure And Utilities, Civil Mechanical & Electrical Equipment, Fire Fighting, Cargo
	Contract type	BLT
	Construction Period	3Years
	Payback Period	3 Year After Construction

AIRPORT HOTEL

Airport B(3star hotel) :

1-Birjand

2-Boushehr

3- Ramsar

4- Rasht

5-Urmia

6-yazd

Airport Hotel Spec

Title	Project Financial and Technical Data	
(3 Star) Hotel	Area (m ²)	9,000
	Cost per square meter	€ 1,250
	Total Investment	€ 11,250,000
	Technical Items	Business & Commercial Area, Residential and Recreational Area, Car Parking, Equipment and Installations, Landscaping and Greenyard, 100 Rooms
	Contract type	BOT
	Construction Period	18 Months
	Duration of Operation	10Years
	Internal rate of Return (IRR)	29%

AIRPORT HOTEL

Airport A(4star hotel) :

1- Abadan

2- Ahwaz

3-Kerman

4- Mashhad

5- Nowshahr

6- Shiraz

7- Tabriz

8- Zahedan

Airport Hotel Spec

Title	Project Financial and Technical Data	
(4 Star) Hotel	Area (m ²)	13,000
	Cost per square meter	€ 1,500
	Total Investment	€ 20,250,000
	Technical Items	Business & Commercial Area, Residential and Recreational Area, Car Parking, Equipment and Installations, Landscaping and Greenyard, 135 Rooms
	Contract type	BOT
	Construction Period	2Years
	Duration of Operation	10Years
	Internal rate of Return (IRR)	25%

Thank You