

# Business matching with SBM Offshore in the sustainable Energy sector



13/06/23



11:30 (CET)

Live webinar



**SACE**, with the kind collaboration of **Confindustria** and **SUPPLHI**, is pleased to invite you to a **presentation of potential business opportunities for Italian SMEs with SBM Offshore**, a Netherlands-based company engaged in the offshore energy industry.

SBM Offshore's main activities are the design, supply, installation, operation and the life extension of floating production solutions for the offshore energy industry over the full lifecycle. Furthermore, the company has recently launched a new business line for **floating wind solutions** aimed at fulfilling its **long-term strategy to support the energy transition**. In the traditional scope of supply, SBM Offshore is eager to discover new potential suppliers and partners able to meet its **ESG requirements**; in the new scope of working related to Renewable energy, the Company is looking for new suppliers for of materials and equipment dedicated to floating offshore wind and wave energy.

The webinar will feature a corporate presentation from SBM Offshore as well as an overview of its vendor qualification process.

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## AGENDA

### 11:30 Opening remarks

Luca Passariello – Head of Business Promotion – SACE

Edoardo Garibotti – Board Member, Delegate for International activities – ANIMP

### 11:40 SBM Offshore's corporate presentation and guidelines to potential suppliers

Sébastien Brossard, Global Strategic Sourcing Manager - SBM Offshore

*Introduced by* Danilo Boragine, Director – International & Export Finance, Business Corporate – SACE

### 12:05 Overview of the Italian supply chain in the broad Energy industry

Giacomo Franchini, Director – SUPPLHI

### 12:15 How SACE can help in your green transition process

Davide Venuti, Associate - Relationship Manager Sales PMI - SACE

### 12:25 Wrap up and Q&A session

*Moderator:* Vincenzo Leodori, Associate – Education, Business Promotion & Supply Chain – SACE

For further information:  
[businesspromotion@sace.it](mailto:businesspromotion@sace.it)