

MAROCCO: Incontri B2B per le imprese ANIE

Milano, 10 ottobre 2023

| | Azienda | Website | Descrizione attività | Tipologia di collaborazione/partnership ricercata |
|---|--|---|--|---|
| 1 | ADIWATT | https://adiwattafrique.com/ | - Photovoltaïque - Ev charger | Distribution and Partnership |
| 2 | ALLIANCE CEI | https://urlz.fr/mCb2 | street work lighting lighting electrical supplies | partnership for public procurement meet new market demands |
| 3 | AVIARAIL | www.aviarail.ma | Ingenerate , development, conception, production et distribution de materials technique et toute activité de conseil, d'étude et développement dans le secteur aeronautique, ferroviaire, industriel et medical | - Join venture - Customers as supplier |
| 4 | CONSOLE Sarl – Industrial Construction Solutions | https://console-africa.com/ | - Production Unit for Reinforced Concrete Poles Turnkey - Galvanized Pylons and Metallic Cross-Arms - Conventional Public Lighting and photovoltaic - Industrial Pumping - Electric Transformer Substation Framework - Metallic Construction, Special Works | - JV in order to produce locally here in Morocco |
| 5 | ELECSHOP | www.elecshop.ma | - Lighting advisor - LED decorative Lighting - Chandeliers - Lamps bulb tube spot.... - Interior Design | Distributorship - Trading representative |
| 6 | ELEXPERT | www.elexpert.ma | Site and desktop services for industries and Buildings: • Power Quality (sags, swells, harmonics, • Energy efficiency • Lightning protection • Renewables • Public lighting Design and installation of Power monitoring solutions Installation of Power Quality solutions in MV and LV (PFC, harmonic filters, DVR, UPS, ...) Installation of Lightning and surge protections (Qualifoudre certified) EPC- Installation of Photovoltaics (Taqa Pro PV+ certified) | - To be discussed |

| | | | | |
|----|-------------------------------------|---|---|--|
| 7 | EM ENERGIE | www.em-energie.com | <ul style="list-style-type: none"> - ELECTRICAL INSTALLATIONS (Cables and Wiring, Cable Tray, Internal and external Lighting, Safety Lighting, Uninterruptible Power Supply, Switches and Sockets, Grounding, Lightning protection systems, IT System, CCTV, Fire detection, Building Management System) - FLUIDES (Sanitary Plumbing, Heating, Ventilation and Air-conditioning, Fire protection, Compressed Air, Chilled Water) - RENEWABLE ENERGIES (Self-consumption solutions, Solar power plants, Mini grid) - AUTOMATION AND DCS (Automation, Industrial instrumentation, Distributed control system) - SERVICE AND SUPPORT (Preventive & Curative maintenance) | <ul style="list-style-type: none"> - Business partnerships - Industry partnerships <p>The value-added partnership between the EM ENERGIE group and these companies is reciprocal (B2B).</p> |
| 8 | EVOMAG | www.evomag.ma | <p>Metallic construction. Manufacture of packaging machines. Production of packaging lines</p> | |
| 9 | FABRILEC SA | www.fabrilec.ma | <p>EPC Contractor in Transmission & Distribution of Electricity.</p> <ul style="list-style-type: none"> - EPC Contractor in Renewable energy - EPC Contractor in Industrial field | <p>Manufacturing JV in Morocco for Morocco and African Market</p> <ul style="list-style-type: none"> - EPC partnership - Client/supplier relationship for a better competitiveness |
| 10 | FMC2E | https://fmc2e.com | <ul style="list-style-type: none"> - FMC2E manufactures electronic cards in SMD and through-hole technology and offers integration, thus guaranteeing the supply of sub-assemblies and complete assemblies. | <ul style="list-style-type: none"> - Supplier or Vendor Partnership. - Outsourcing Partnership. - Technology Partnership - Research and Development (R&D) Partnership. |
| 11 | GENERALE D'ELECTRICITE ET DOMOTIQUE | www.ged.co.ma | <ul style="list-style-type: none"> - Electrical Networks Design and Installation - Automatism Installer - Fire Detection Installer - Domotic Solution designer and Installer | <p>Marketing and Distribution of their products</p> |
| 12 | GREEN ELEC SARLAU | www.greenelec-ma.com | <ul style="list-style-type: none"> - ELECTRICAL EQUIPEMENT DISTRIBUTION LV/MV - PANEL BUILDER - SOLAR ENERGY | <ul style="list-style-type: none"> - GENTEMAN AGREEENT - DISTRIBUTION - PREFERED PARTNER |
| 13 | GROUPELEC | www.groupelec.ma | <p>Groupelec is the specialist in the design of electrical panels for electrical distribution and industrial automation services.</p> <p>Low Voltage Panels for Electrical Distribution & Industrial Control Medium Primary & Secondary Electrical Distribution</p> | |
| 14 | L.F.G ENGINEERING | WWW.lfg.ma | <p>Electrical Equipment Instrumentation Automation Low Voltage Field of activity: Industries, Chemicals and Petrochemicals, Mining and Infrastructure... Target countries: Morocco, Mauritania, Burkina Faso</p> | <p>Distributor Representation To propose</p> |
| 15 | LARES | www.lares.ma | <p>Supply of solutions and equipment for measurement, instrumentation, calibration and non-destructive testing, residential and industrial lighting management solution</p> | <p>Representation and distribution</p> |
| 16 | LED'S PLAY | www.ledsplay.ma (in the process of being up) | <ul style="list-style-type: none"> - Public lighting - Architectural lighting - Urban furniture | <ul style="list-style-type: none"> - Marketing of products and setting up projects in Morocco and french-speaking countries. |

| | | | | |
|----|--|---|--|---|
| 17 | LES ATELIERS AM | www.atel.ma | <ul style="list-style-type: none"> - Maintenance and repair of Power Transformers - Maintenance and repair of Generators MV and HV - Maintenance and repair of Electric Motors MV and HV - Commissioning and test of Power Transformers and Rotating machines - Oil analysis | <ul style="list-style-type: none"> - Subcontracting - Collaboration - Service - Retailer |
| 18 | MAGELECT | contact@magelect.ma | <ul style="list-style-type: none"> - Installation and sale of electrical equipments. - Medium and low voltage electrical work. - Industrial electricity. | <ul style="list-style-type: none"> - Representation. - Sales of their materials. |
| 19 | MAWACABLE, MAGHREB WEST AFRICA CABLE | www.mawacable.com | <ul style="list-style-type: none"> - Importation and Distribution of Energy Cables / Solar / Telecommunication Cat 6/ 6A/ 7 and FO - Cables' accessories (Junction boxes / End boxes / Connectors) | <ul style="list-style-type: none"> - Distributorship - Trading Representative |
| 20 | MC ENERGY SOLUTIONS | www.mcenergy.ma | <ul style="list-style-type: none"> - Manufactures all Crossarms and accessories for MV / LV lines. - Study, design, manufacturing, installation & training for factories of Concrete Poles. | <ul style="list-style-type: none"> - Joint-venture. |
| 21 | MEFELEC | www.mefelec.com | <ul style="list-style-type: none"> - Importation and distribution of electrical materials - Electric distribution box assembly - Electrical installation - Home control solutions | <ul style="list-style-type: none"> Distribution Partnership - Marketing Partnership - Co-Development Partnership |
| 22 | MEIER ENERGY | www.meierenergy.com | <ul style="list-style-type: none"> - Power Quality solutions manufacturer: - Power Factor Correction (LV capacitors, LV capacitor banks, detuned filters, Static VAR Generators, ...) - Harmonics filters (Passive filters, Active Filters, Hybrid filters) - Power Quality analyzers and meters (complete range of products and solution with CTs, gateways, ...) - Portable Power Quality Analyzers - Electrical Vehicle Chargers AC and DC - Cloud based monitoring solution | <ul style="list-style-type: none"> - Distributor in Italy |
| 23 | MOBILINFO | http://mobilinfo.ingesma.com | <ul style="list-style-type: none"> - Telecoms and IT consulting and Integration - New techniques of Power ON electrical maintenance equipments - Green & ecological solutions | <ul style="list-style-type: none"> General partnership |
| 24 | MOONELEC SARL | www.moonelec.com | <ul style="list-style-type: none"> - Importation and distribution of electrical equipment - Wholesaler | <ul style="list-style-type: none"> Long relationship as primary supplier |
| 25 | NORMELEC | http://normelec.fr/ | <ul style="list-style-type: none"> - Medium voltage lines works - MV/LV transforming station - Low voltage electrical network and Public lighting - Strong and weak current | <ul style="list-style-type: none"> - Retailer-Supplier Partnership - Client-Supplier |
| 26 | NOUKATEL | www.noukatel.com | <ul style="list-style-type: none"> - Telecommunications networks - Video surveillance - Electricity networks, public lighting - Renewable energies | <ul style="list-style-type: none"> - Investment - Collaboration |
| 27 | NOVOLIGHT | www.novolight.ma | <ul style="list-style-type: none"> - Street lighting - Decorative lighting - Urban Furniture | <ul style="list-style-type: none"> - Selling - Buying - Sharing knowledge and experiences |

| | | | | |
|----|---------------------|--|--|---|
| 28 | O2E Energie S.A.R.L | www.electriciteothmane.ma | <p>Comprehensive electrical installations, repairs & maintenance: We offer a full range of electrical services for residential, commercial, and industrial properties.</p> <ul style="list-style-type: none"> - Specialized street lighting solutions: Our expertise extends to large-scale street lighting installations, providing well-lit and safe public spaces for communities. - Infrastructure electrification and expansion: We excel in electrifying major infrastructure projects, while also expanding electrical networks to support urban and rural development. | <ul style="list-style-type: none"> - Supply and distribution partnerships: Collaborate with electrical equipment manufacturers to establish a reliable supply chain and distribute their products to our clients effectively. - Project collaboration and subcontracting: Work closely with construction firms and contractors to form partnerships for joint projects, offering our expertise in electrical installations and operations. - Technology integration and innovation partnerships: Partner with energy management companies and technology firms to integrate innovative solutions, such as energy-efficient technologies and smart grid systems, into our electrical operations for enhanced efficiency and sustainability. |
| 29 | SCHIELE MAROC | www.schielemaroc.com | <ul style="list-style-type: none"> - Distribution for LV products - Panels Builder - Energy solutions for utilities - Water treatment and desalination | <ul style="list-style-type: none"> - Distribution partnerships in morocco - Project development in Morocco |
| 30 | SIDIME | https://www.sidime.com/ | <p>Wighbridges Feeders Online Sampling and Analysis Dynamic and Static Weighing Scientific Equipment Instrumentation and Regulation Electrical Equipment Electrical Works</p> | - REPRESENTATION |
| 31 | SIDOQ POWER ENERGY | www.sidoqgroup.com | - Importer and distributor of electrical supply | <ul style="list-style-type: none"> Business partnerships - Distribution partnerships - Industry partnerships |
| 32 | SMART-ELECTROTEC | smartelectrotec.com | <ul style="list-style-type: none"> - Electricity installations. - Automation solutions. - Maintenance services. - Energy Efficiency | <ul style="list-style-type: none"> - Business to business . - Furniture |
| 33 | SOHAPER | www.sohaper.com | <ul style="list-style-type: none"> - Lighting work. - Electrification MT/BT/HT. - Renewable energy | Partnership |
| 34 | TECH POWER | www.techpower.ma | <p>High Voltage/Low Voltage Works Industrial Electrical Works Pumping Works, Solar Energy, Diesel Generator, Rewinding Works</p> | |

| | | | | |
|----|---------------------|--|--|---|
| 35 | TELECTRON | www.telectron.ma | <ul style="list-style-type: none"> - Outdoor lighting public - Energy saving | <ul style="list-style-type: none"> - Joint venture - Distributor |
| 36 | TEMASOL | www.novasourcepower.com | <ul style="list-style-type: none"> - Operation and Maintenance of solar PV installation, - Preventive & Corrective Maintenance of DG, C&I and UPP solar PV installation, - TEMASOL is a subsidiary of NovaSource Power Services leader in the O&M of solar PV installation. | <ul style="list-style-type: none"> - First partnership in Italy with our subsidiary in Italy - In Morocco to service solar sites - In Africa to partner together for the African continent |
| 37 | VENUS LED | www.venusled.ma | <ul style="list-style-type: none"> - lighting import/export - wholesale | <ul style="list-style-type: none"> - sharing information and experience |
| 38 | ZENITH FONDERIE S.A | www.zenithfonderie.com | <ul style="list-style-type: none"> Foundry of non-ferrous metals (aluminum and zamak) - High pressure die casting (aluminum and zamak) - CNC machining - Surface treatment and painting - Assembly - Production of molds and tools | <ul style="list-style-type: none"> - commercial partnership |

| | | | | |
|----|---------|---|--|--|
| 38 | CAFELEC | https://urlz.fr/mCh3 | <ul style="list-style-type: none"> <input type="checkbox"/> This institution will allow, in the first hand, the associative organization of the electricity sector in each African country and in second hand on a continental scale to harmonize all the actions able to speed up the electrification of our entire continent by our own companies and with locally manufactured equipment. <input type="checkbox"/> Through the Program of Rural Electrification Generalized, creation of an inter-African network that will serve to promote our national companies, their products and the know-how in terms of engineering and works capitalized. This, of course, is aimed at developing the sector's exports in the first place and creating new markets, which will also cushion the shock of tariff dismantling. <input type="checkbox"/> CAFELEC establishes a close and permanent collaboration between the affiliated organizations and focuses its activities on concrete action programs. It claims fundamental reforms of the profession. It aims to strengthen professionalism, fair competition, and promote economic and social progress in Africa. CAFELEC actively supports the promotion of equal opportunities for men and women in Africa, in factories, companies and its affiliated organizations. | <p>memorandum of understanding/Conventions</p> |
|----|---------|---|--|--|