



# ITALIAN EXCELLENCE in technology manufacturing

**Federazione ANIE**

representing the Italian electrical and electronic companies



Visit us at Hall 2-3

7-9 February 2012

Dubai International Exhibition Centre, UAE

[www.anie.it](http://www.anie.it)  
[www.italiantech.com](http://www.italiantech.com)

## Federazione ANIE

Federazione ANIE is the Confindustria member representing the electrical and electronic companies operating in Italy.

With 1,200 member companies, ANIE includes strategic players to deliver significant support to the growth of the national industry network, so contributing to its success on international markets.

Federazione ANIE plays a significant role in the development of the electrical and electronic marketplace, striving to ensure transparent regulations. ANIE is an active and well-established interlocutor of the stakeholders who influence framework policies in Italy and abroad, and it offers to its members a platform where they can interact with the industrial community.

Federazione ANIE cooperates with major Italian and international technical organizations. Among the European are: CEN (European Committee for Standardization – [www.cen.eu](http://www.cen.eu)), CENELEC (European Committee for Electrotechnical Standardization – [www.cenelec.eu](http://www.cenelec.eu)), ORGALIME (The European Engineering Industries Association – [www.orgalime.org](http://www.orgalime.org)).

## Federazione ANIE at Middle East Electricity 2012

Federazione ANIE is joining this edition of Middle East Electricity with a collective of 19 exhibitors, representing the excellence of Italian electrotechnical and electronics technologies in Power, Lighting, Automation, Cabling and Renewable Energy.



## ANIE Associations

stand **3A10**

- AICE** - Italian Association of Cables and Insulated Wires Manufacturers
- ANIE SICUREZZA** - Italian Security and Building Automation Association
- ASSIFER** - Electrified Transports Industries Association
- ASSIL** - National Lighting Producers Association
- AssoAscensori** - National Lifts and Escalators Association
- AssoAutomazione** - Italian Automation and Measurement Association
- Associazione Energia** - Energy Association
- Associazione Nazionale Componenti Elettronici** - National Electronic Components Association
- CECED Italia** - Household and Professional Appliances Manufacturers Association
- CSI** - Components and Devices for Electrical Installations Association

## Join ANIE as aggregate members

- ASSIOT** – Italian Association of Gears and Transmission Elements Manufacturers
- ASSIV** – Italian Surveillance Association
- CONFIDA** – Italian Vending Association

### ANIE IS...

1,200 MEMBER  
COMPANIES

63 BILLION EUROS  
IN TURNOVER

26 BILLION EUROS  
IN EXPORTS

400,000 EMPLOYEES

4% INTRA-MURAL R&D  
EXPENDITURE ON  
TOTAL TURNOVER

SMART GRID

INTELLIGENT BUILDING

SAFETY & SECURITY

RENEWABLE ENERGY

ENERGY EFFICIENCY

MOBILITY TECHNOLOGY

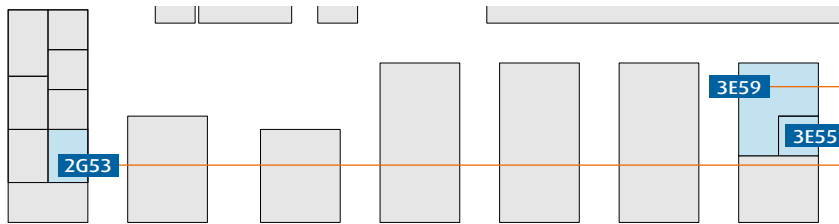
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# HALLS 2-3

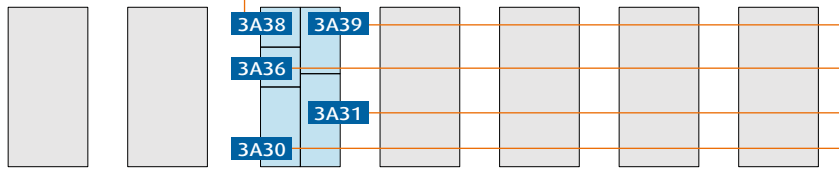


2G53

3E59

3E55

- ELVI GROUP
- PC VUE SOLUTIONS – ARC INFORMATIQUE GROUP SA
- FIAMM SPA



3A38

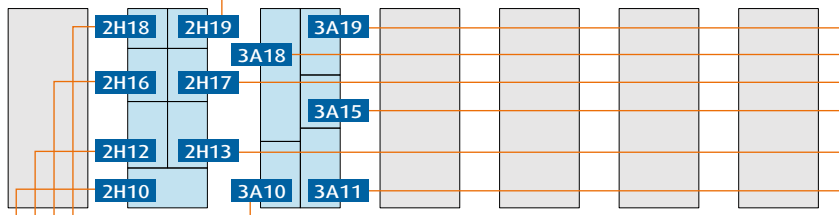
3A39

3A36

3A31

3A30

- ELEMATIC CABLING SYSTEMS – ITW CONSTRUCTION PRODUCTS ITALY SRL
- ANSALDO SISTEMI INDUSTRIALI SPA
- M.EL.COS. SNC
- CABUR SRL
- COMPEL ELECTRONICS SPA



2H18

2H19

2H16

2H17

2H12

2H13

2H10

3A18

3A19

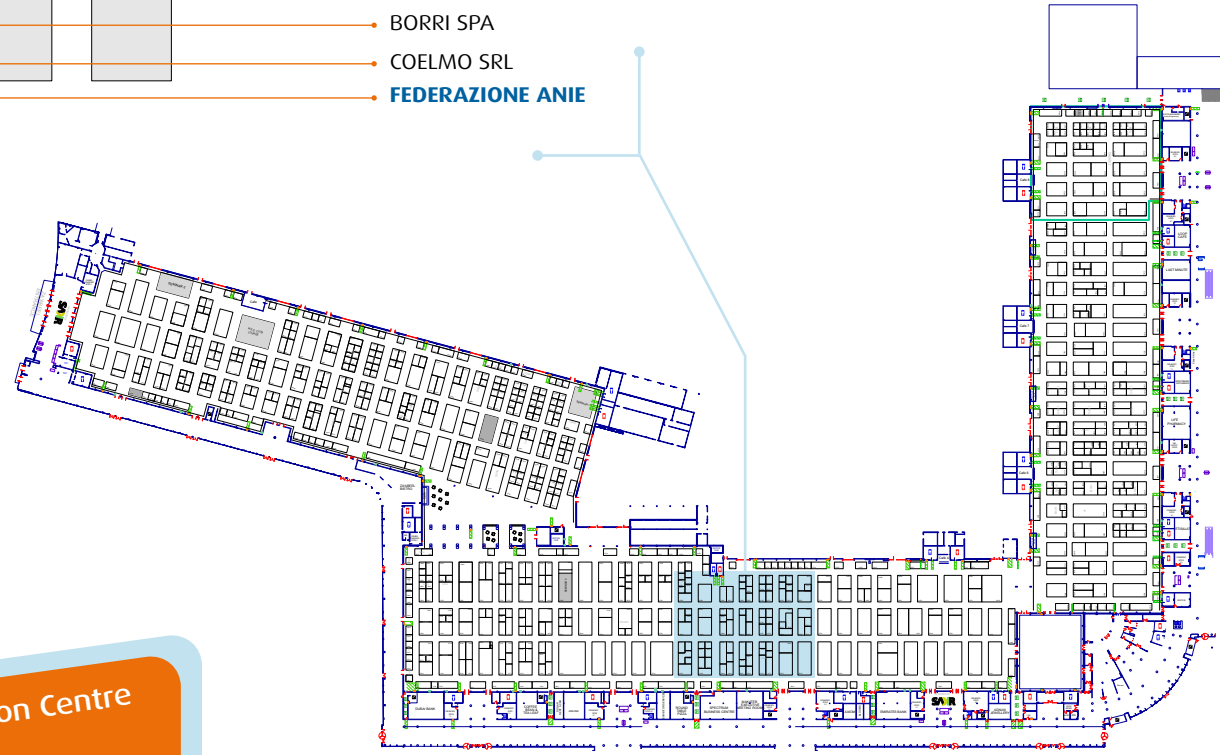
3A15

3A10

3A11

- SKEMA SPA
- ITALWEBER SPA
- TECNOGEN SPA
- LANZINI & C. SRL
- GHISALBA SPA
- BORRI SPA
- COELMO SRL
- FEDERAZIONE ANIE**

- SELTA SPA
- ARISTONCAVI GULF DISTRIBUTION JLT
- DUCATI ENERGIA SPA
- FINDER SPA



## Dubai International Exhibition Centre HALLS 1-8 & Za'abeel

## Member Companies

participating at

# Middle East Electricity 2012

ANSALDO SISTEMI INDUSTRIALI SPA  
 ARISTONCAVI GULF DISTRIBUTION JLT  
 BORRI SPA  
 CABUR SRL  
 COELMO SRL  
 COMPEL ELECTRONICS SPA  
 DUCATI ENERGIA SPA  
 ELEMATIC CABLING SYSTEMS – ITW CONSTRUCTION PRODUCTS ITALY SRL  
 ELVI GROUP  
 FIAMM SPA  
 FINDER SPA  
 GHISALBA SPA  
 ITALWEBER SPA  
 LANZINI & C. SRL  
 M.EL.COS. SNC  
 PC VUE SOLUTIONS – ARC INFORMATIQUE GROUP SA  
 SELTA SPA  
 SKEMA SPA  
 TECNOGEN SPA

### ANSALDO SISTEMI INDUSTRIALI SPA

stand  
**3A39**

With over 160 years of experience Ansaldo Sistemi Industriali is a global supplier of power electronics equipments and automation systems as well as electric motors and generators. This combination of technologies is the backbone of our expertise in engineering flexible, customized solutions for Industrial markets. The company has a significant number of system integration and sales organizations overseas including: China, France, Germany, North America, Romania, Russia, UAE, Thailand and Vietnam.



Medium Voltage Drives



Electric Motors & Generators



Industrial Automation Systems



Low Voltage Drives

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## ARISTONCAVI GULF DISTRIBUTION JLT

Manufacturer of electric cables insulated with rubber, and thermoplastic special compounds, for power distribution, signalling and "for special applications".

The product range includes CABLES FOR LOW VOLTAGE POWER DISTRIBUTION (up to 0.6/1 kV); CABLES FOR MEDIUM VOLTAGE POWER DISTRIBUTION (up to 18/30 kV); CABLES FOR SPECIAL APPLICATIONS (Low and medium voltage cables especially as Cables resisting fire and high temperature, Cables resisting heavy-duty conditions and Cables resisting to liquids).



H07RN8-F Flexible rubber cable for permanent immersion in water



NSSHÖU Flexible rubber cable for heavy duty application



DRINCABLE® No-toxic rubber cable for immersion in drinking water



URSUS® Flexible rubber cables for container terminal cranes

## BORRI SPA

BORRI, founded in 1932 in Bibbiena, Italy, is a leading manufacturer of power electronic equipment for industrial applications, operating in both domestic and export markets.

The company has 80 years experience and thousands of Uninterruptible Power Systems (UPS) installed worldwide. The company offers a full line of AC and DC power systems, power conversion products, power management software, remote monitoring, turnkey integration services and site support.



B9000-B9600FXS - Certified high efficiency UPS - Critical applications



B8000FXS UPS for commercial applications - Compact solution



DC&AC UPS 1400A, 42kVA - Ministry of Elect.ty & Water - Kuwait



DC&AC UPS Systems EMARAT - O&G Fujairah Port UAE - L&T Dubai

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BORRI MIDDLE EAST

Website: [www.borri.it](http://www.borri.it)

3A31 stand

**CABUR SRL**

Founded in 1952, Cabur is the leading company among the national manufacturers of terminal blocks for electrical panels, pursuing a policy of particular focus on installers' needs and offering high-technology solutions. Nowadays Cabur develops and produces, based on its own projects, a wide range of products for the electrical and electronic industry, which are well known for their reliability even in extreme usage conditions. The company is ISO 9001/UNI-EN 29001 (Quality) and ISO 14001 (Environment) certified.



CBC Series screw-clamp terminal blocks



CSF Series switching power supplies for heavy industrial applications



Cabur Solar line: a set of connecting solutions for photovoltaic installations



Marking and identification systems

**COELMO SRL**

stand 3A11

Coelmo SRL, established in Italy in 1946, designs and manufactures Industrial and Marine Generating Sets, Light Towers, DC Variable Speed Generating Sets and Hybrid systems.

**ING. ENEA MATTEI SPA - CO-EXHIBITOR**

Ing. Enea Mattei SPA, established in Italy in 1919, operates in the compressed air and energy sectors, with the production, marketing and after sales services of air compressors for industrial use.



Coelmo Industrial Generating Set (Open)



Coelmo Industrial Generating Set (Sound Proof)



Coelmo Marine Generator



MAXIMA, High efficiency Rotary Vane Compressor

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Dr. Marco Monsurrò

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[www.matteigroup.com](http://www.matteigroup.com)

3A30 stand

### COMPEL ELECTRONICS SPA

Since 1972 Compel Electronics SPA is one of the leading European company in the design and manufacturing of interconnection products, high quality Photovoltaic interconnection systems and Smart Grid solutions.

With a solid and competitive position, achieved over the past decades, Compel has built up a reputation for technical innovation and flexibility, which has lead the Company to a great success in anticipating and meeting the evermore complex and demanding requests of international Customers.



PLC communication interface for power&energy data transfer



MPPT integrated in any PV panel. Maximize the power efficiency



FTTX. Solution able to manage the fiber optic cable connections



RF & multipin connectors, cable assemblies, fiber optic

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Website: [www.compel.it](http://www.compel.it)

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[andrea.torre@compel.it](mailto:andrea.torre@compel.it)

### DUCATI ENERGIA SPA

stand 2H12

Since 1926 Ducati Energia has been the leader in the production of Power Capacitors, shaping today's capacitor technology.

Ducati Energia's innovative PPM and PPMh metallised polypropylene films set the reference for this technology, outclassing the obsolete paper/oil and gas technologies in terms of superior performance and reduced dimensions. Constantly driven to quality, environmental engagement and safety, Ducati Energia is fully certified following ISO 9001:2000, ISO 14001 and OHSAS 18001.



LV Three-Phase and Single-Phase Power Capacitors



LV Power Factor Correction Equipment



MV Three-Phase and Single-Phase Power Capacitors



MV and HV Power Factor Correction Banks and Harmonic Filters

Contact:  
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Website: [www.ducatienergia.com](http://www.ducatienergia.com)

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**ELEMATIC CABLING SYSTEMS  
ITW CONSTRUCTION PRODUCTS ITALY SRL**

Elematic, as a producer of wiring and fixing systems, has been operating in the European market since the late 70's, becoming a leading company in his field. The offer is based on a complete and competitive range of products suitable for many electrical applications. Nowadays Elematic is part of the ITW Group, a worldwide manufacturer of highly engineered products and specialty systems with more than 100 years of history. Elematic: the strength of a great international Group combined with a focused and flexible identity.



Cable ties & Accessories for electrical, automotive and special applications



Pre-insulated crimping terminals and copper lugs



Heat-shrinkable and PVC tubing, spirals, braided sleeves



Light-duty anchors, heavy-duty anchors and chemical fixings

Website: [www.elematiccablingsystems.com](http://www.elematiccablingsystems.com)

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Mr. Alberto Ferrarotti

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**ELVI GROUP**

50 years of activity in Industrial Automation and Renewable Energies, providing design, production, testing, installation, commissioning and assistance. Common factors innovation and flexibility, with specific competences:

Elvi: on-off grid Hybrid Power Plants and Industrial Automation

ILB Helios Italia: PV Power Plants and Solar Products

MCM Energy Lab, spinoff of Politecnico di Milano: R&D

Turnkey projects provided as EPC, or supply of individual products.



Solar inverter on-grid and off-grid operation with power range from 20KVA to 250KVA



Building integrated front wall - 40KwP



Almeria - Spain 10,8 MW on ground - 180Wp modules



Conversion and Control Cabinets in Power Houses up to 1000kVA

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[paolo.morandi@elvi-italia.com](mailto:paolo.morandi@elvi-italia.com)

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Mr. Guido Traversa - Mr. Paolo Morandi

Websites:  
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[www.ilbhelios.com](http://www.ilbhelios.com)



**FIAMM SPA**

The FIAMM Group, established in 1942, manufactures and distributes batteries for automotive (starter) and for industrial usage (stand-by, emergency), as well as horns (clacson and sirens), sector in which we are world leaders. FIAMM has a global presence in 60 countries worldwide, with around 3000 employees. Today, the FIAMM Group is also focusing on the energy storage field, with a dedicated business unit. Thanks to the unique battery technology "sodium-nickel chloride" FIAMM SoNick, we are partner and supplier for advanced solutions of both on-grid and off-grid field, as well as for electric mobility.



FIAMM energy oasis®



Sodium-nickel chloride battery

Sodium-nickel chloride battery  
bank installationFIAMM energy oasis one®  
installation**FINDER SPA**

1954 – Italy, Piero Giordanino founded Finder SPA. After 50 years as a specialist relay manufacturer it now has a range of over 10,000 products in its catalogue and is truly a global player in its field. Finder products: step relays, light dependent relays, PIR movement detectors, miniature and sub-miniature p.c.b relays, plug-in general purpose and power relays, relay interface modules, timers relay sockets and accessories. Finder has the widest range of quality approvals of any relay manufacturer.

7T Series; Panel thermostat, Heating  
control Ventilation control18 Series; PIR movement detector,  
internal/external installations39 Series; Relay interface modules,  
Space saving 6.2 mm wideGeneral purpose industrial relays  
from 6 to 30 A

3A15 stand

### GHISALBA SPA

Ghisalba designs, develops and produces electromechanical contactors up to 2000A.  
Ghisalba today is offering a new range of security products for photovoltaic applications. Ghisalba offer is formed by safety switches for pv installation with remote control up to 500A 1000V DC and complete safety systems made up of safety boxes for the switching and strings control up to 500A 1000V DC.



When you need power Ghisalba start!  
AC 3-pole and 4-pole contactors up to 2000A



GH16 4-Pole compact contactor line up to 750A for line change switching



AC and DC contactors line with magnetic or mechanical latch up to 2000A



Contactors for switching DC loads with magnetic blow-out system up to 500A 1000VDC

### ITALWEBER SPA

stand 3A19

Italian producer of high quality components for electrical protection since 1960.  
Our production is focused on: Fuses and Fuse Holders for Low Voltage and Medium Voltage applications (according to European, British and US standards), Fuses Cabinets and Components for Photovoltaic plants, Motor Protectors, Switch Disconnectors, Insulators, Cable Glands, Flexible Copper Bars, Thermoplastic Enclosures, single or three phase Low Voltage Transformers with approvals, Autotransformers and Reactors.



Low Voltage fuses and fuse bases



Medium Voltage fuses and accessories



Low Voltage Transformers single or three phase



Fuses, Cabinets and Components for Photovoltaic plants

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Mrs. Silvia Pellegrini

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Lanzini Illuminazione is a leading company in the lighting market since 1960 with an in-depth experience in the lighting sector, producing lighting fittings for industrial, residential, architectural, urban and tunnel applications. The quality of the products is very important: that's why they are strictly Made in Italy. The distribution system as well the sales network are extremely efficient since the goods are exported in more than 70 Countries. The company is certified UNI-EN-ISO 9001:2008 (Vision 2000).



Tolone max 2000W metal halide lamps, professional beam



Faro max 2000W metal halide lamps, asymmetric beam



Kono Up 40W LED high efficiency, roto-symmetric optic



Dubai 2 max 115W LED high efficiency, cut-off optic

M.EL.COS. was founded in Arezzo (Italy) in 1983 and since the beginning focused on the production of Medium Voltage switchgears, Steel Structures, Low Voltage switchgears and outdoor cabinets in rolled section and nowadays the company products are well-known and appreciated. Cooperation is the key action of the company success, in fact only with mutual efforts of project, production and marketing activities, it is possible to satisfy the customer needs strictly related to high volumes, quality, low-costs, and on-time deliveries.



24-36 kV MME Medium voltage air-insulated switchgear with SF6 switch



24-36 kV MS On-load switch SF6 insulated



12-17, 5-24 kV MMC Metal clad type switchgear



MLV Low voltage distribution switchboards

3E55 stand

**PCVUE SOLUTIONS - ARC INFORMATIQUE GROUP SA**

Founded in 1981, ARC Informatique, with its headquarters in Paris (France), manufactures and markets industrial software. In 2008, ARC Informatique launched the PcVue Solutions offer of software, hardware and application support as a global service to the markets of Infrastructure, OEM HMI, BMS, Power Management, Airports, Batch and Continuous Processes. Certified ISO 9001 - ISO 14001, the company is establishing an international presence through direct sales offices in the USA, Europe and Asia.



Multi-station HMI/SCADA



Single station HMI



Network management



Reporting software

**SELTA SPA**

stand 2H18

Since its foundation SELTA has realized automation and control systems and transmission technologies for public utilities networks. SELTA operates internationally, offering flexible and efficient solutions for the transmission and distribution of electricity, power, water and gas.

System architectures designed by SELTA both conform to international standards and are compatible with the already existing networks. This key strength ensures continuity and maximum reliability for the user's service.



Selta headquarters in Cadeo (Italy)



Installation of line traps



Remote control equipment for MV/LV substations "STCE"



Digital power line carrier equipment "STED"

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**SKEMA SPA**

Skema provides its Clients with complete, integrated power distribution systems consisting of local equipment rooms, modular substations & powerhouses, MV switchgear, intelligent MV/LV switchgear (PCs, MCCs), & IPCS, for both onshore & offshore plants. All products & solutions comply with stringent international standards & performance criteria & are independently tested & certified. Skema has a local presence through Skema LLC in Abu Dhabi-UAE, which ensures services in the entire Gulf Region.



Intelligent PMCC Switchgear



Intelligent PMCC Switchgear



Packaged Substation



Local Equipment Rooms

**TECNOGEN SPA**

ISO-certified manufacturer of generating sets from 2 to 2500kVA, 50Hz and 60Hz, powered by CUMMINS, VOLVO, PERKINS, JOHN DEERE, DEUTZ. Large number of generating sets available at stock. 4 production plants located in Italy manufacturing around 14.000 generating sets per year.



Hydraulic lighting tower, SX-series genset, Enermax 100-kVA generating set



Vertical Hydraulic Lighting Tower



TENAX series containerized generating set



UN special project

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In cooperation with Ministero dello Sviluppo Economico



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