

EXPO Ferroviaria 2025

Incontri B2B con delegazione internazionale

Rho Fiera Milano, 30 settembre 2025

In occasione di EXPO Ferroviaria 2025 Federazione ANIE organizza una giornata di incontri B2B con una delegazione internazionale di buyer qualificati del settore, ospitati a Milano in collaborazione con ICE Agenzia e grazie al sostegno del Ministero degli Affari Esteri e della Cooperazione Internazionale (MAECI).

MODALITA' DI RICHIESTA E SVOLGIMENTO INCONTRI B2B

Le imprese interessate a richiedere incontri B2B con gli operatori esteri sono pregate di compilare in lingua inglese **entro e non oltre il 22 settembre** il [form online](#).

Seguono alcune precisazioni che vi preghiamo di leggere attentamente:

- Gli incontri con la delegazione estera si svolgeranno nella giornata del **30 settembre**, presso una lounge dedicata, ubicata al **n. N135 nel Pad. 11**, in prossimità del treno Stadler (contraddistinta dall'indicazione **"Delegates Lounge"**), nei seguenti slot orari:
1° sessione dalle 11:30 alle 13:00
2° sessione dalle 14:30 alle 17:00
Ogni incontro avrà durata di circa 15/20 minuti.
- Le richieste di incontro saranno sottoposte agli operatori della delegazione estera, che potranno confermare o declinare l'appuntamento. **Non è pertanto possibile garantire a priori che tutti gli operatori esteri in visita saranno disponibili ad incontrare le aziende italiane interessate.**
- Per necessità organizzative, in considerazione delle tempistiche ristrette, **non sarà possibile accogliere richieste di incontri B2B che perverranno oltre il termine sopra indicato** dal momento che, come sopra precisato, le richieste dovranno essere sottoposte all'attenzione dei delegati internazionali.
- L'agenda B2B sarà fornita **entro il 26 settembre**.
- Vi preghiamo di **compilare tutti i campi del form online**, indicando i **riferimenti telefonici diretti** dei rappresentanti aziendali che prenderanno parte agli incontri e che potranno essere contattati in caso di necessità.
- **La partecipazione all'iniziativa è gratuita.**

COMPOSIZIONE DELEGAZIONE INTERNAZIONALE E COMPANY PROFILE

| N. | COMPANY PROFILE E PROFILO DEL RAPPRESENTANTE | PAESE |
|----|---|----------------|
| 1 | ALOMAIER FOR TRADING AND CONTRACTING OTC www.otc.com.sa <i>Company profile:</i> Construct roads, bridges, infrastructure, railways, airports. <i>Profilo delegato:</i> Contracting Sector GM | Arabia Saudita |
| 2 | ARABIAN RAILWAY COMPANY (ARC) https://arc.sa/en <i>Company profile:</i> Leading Railway Saudi Company with a vast experience over 20 years, Trading & Project management, testing and commissioning, maintenance. <i>Profilo delegato:</i> VP & Director of Business Development | Arabia Saudita |
| 3 | CITY OF EDMONTON https://www.edmonton.ca/projects_plans/transit/future-lrt-projects <i>Company profile:</i> Engineering and infrastructure, focus on Light-Rail Transit (LRT) Expansion and Renewal. <i>Profilo delegato:</i> Branch Manager | Canada |
| 4 | BAHNA ENGINEERING CO. & RAILROAD CONSTRUCTION SAAR (RCS) www.rcssaar.com <i>Company profile:</i> Bahna engineering group with its different subsidiaries owns RCS in Egypt and Saudi where we are constructing tracks since the 80 th in both countries as well as in Libya, known to have JV company with the national railways that was established in the 80 th . Bahna engineering is representing different big railways material and machines manufacturers in Saudi and Egypt. Bahna Engineering also owns Bahna Engineering Int. which is a steel mills service company with heavy equipment working inside and with biggest steel mills in. The group also owns a real estate company and is constructing small residential compounds and buildings. <i>Profilo delegato:</i> CSO (Chief Sales & Strategic Officer) | Egitto |
| 5 | MENA RAIL TRANSPORT CONSULTANTS menarail.net <i>Company profile:</i> Menarail Transport Consultants is a LLC founded on 2001 to study, operate and manage all aspects of transport & logistics projects from their preparation to execution. Scope of activities include: - Preparing transport, environmental and procurement studies and training courses. - Providing the consultancy services, project management, maintenance and execution supervision in the fields of Railways, Metro lines, Undergrounds, BRTs, Buses, Urban Transport, Dry Ports and River Transport. <i>Profilo delegato:</i> CEO | Egitto |
| 6 | TRIANGLE TRADING AND ENGINEERING www.triangle.com.eg <i>Company profile:</i> Engineering, Construction, Railways, Aviation, Maritime and Heavy Equipment. <i>Profilo delegato:</i> Business Development Director | Egitto |
| 7 | CLUSTER MOROCCAN TRAIN INDUSTRY www.clustermti.ma | Marocco |

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| | <p><i>Company profile:</i> The Morocco TraIndustry (MTI) cluster, established in 2021 is a strategic initiative dedicated to developing a competitive and sustainable national railway industry in Morocco. It brings together public and private operators, SMEs, startups, universities, and research centers to foster innovation, industrial growth, and international collaboration.</p> <p><i>Profilo delegato:</i> Communication Manager</p> | |
| 8 | <p>MOROCCAN NATIONAL RAILWAYS OFFICE - ONCF https://www.oncf.ma/en/Home</p> <p><i>Company profile:</i> State-owned Company. Since its establishment in 1963, ONCF has established itself as an essential pillar of Morocco's socio-economic development. Through successive and ambitious investment cycles, the Office has consistently worked to modernize and expand the national railway network, tripling passenger numbers and significantly increasing freight volumes over the past two decades. These efforts have enabled the connection of major economic hubs, improved citizen mobility, and strengthened the Kingdom's logistical competitiveness.</p> <p><i>Profilo delegati:</i> Head of Maintenance department e Head of Depots Building Departement</p> | Marocco |
| 9 | <p>ANSALDO ATLAS MOBILITY AnsaldoAtlas.com</p> <p><i>Company profile:</i> Azienda che opera nell'ambito dei veicoli ferroviari e del mass transit come partner di operatori privati e pubblici</p> <p><i>Profilo delegato:</i> President</p> | Marocco-Italy |
| 10 | <p>AVIARAIL http://www.aviarail.ma/</p> <p><i>Company profile:</i> AVIARAIL is a Moroccan engineering company specialized in railway traction systems, onboard electronics, power conversion, and digital monitoring solutions. The company develops and integrates advanced hardware and software architectures, ensuring compliance with international standards (EN 50126/50128/50129). AVIARAIL collaborates with major industrial partners to deliver innovative, safe, and sustainable solutions for the transportation sector.</p> <p><i>Profilo delegati:</i> CEO e Head of R&D engineering</p> | Marocco |
| 11 | <p>LUMIERES ET TECHNOLOGIE www.lt.ma</p> <p><i>Company profile:</i> Design, installation, and maintenance of railway signaling systems. LT is a Moroccan company with more that 30 years experience in engineering and installation of electrical infrastructure in Railway. With projects in Morocco, other African countries and the Middle East, LT is a leader in railway signaling.</p> <p><i>Profilo delegato:</i> CEO</p> | Marocco |
| 12 | <p>LEXIS ENGINEERING SYSTEMS www.lexis.ma</p> <p><i>Company profile:</i> Maintenance, reparation, and reverse engineering of electronic mAterials of rolling stock.</p> <p><i>Profilo delegato:</i> Technical Manager</p> | Marocco |
| 13 | <p>TSS – Techno Solution & Services tss-bgh.tn</p> <p><i>Company profile:</i> Control and optimization, Solutions of industrial processes in oil and gas, energy, pharmaceutical industry, agroalimentary fields, mines and careers, iron</p> | Tunisia |

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| | and steel industry and foundry, textile, scientific research. <i>Profilo delegato:</i> CEO | |
| 14 | INFRARES Sp. z o.o. www.infrares.pl <i>Company profile:</i> INFRARES Sp. z o.o. is an independent company specializing in the process of designing transport infrastructure, with particular emphasis on rail infrastructure. <i>Profilo delegato:</i> President of The Board | Polonia |
| 15 | SIGNAL CERT SP. Z O.O. www.signalcert.pl <i>Company profile:</i> Signal Cert Ltd. manages certification and testing of rail traffic control devices by <ul style="list-style-type: none"> - Signal Cert Certifying Body - certifies devices for rail traffic, which are part of the structural subsystem of "control", track-side and on-board devices. Signal Cert Certifying Body works in accordance with the requirements of the PN-EN ISO/IEC 17065 standard. - Testing Laboratory for Rail Transport Control Systems and Equipment - conducts research of rail traffic control devices for certifying body, as well as for external customers, which aims to obtain approval for the exploitation. The activity of the laboratory is carried out in accordance with the requirements of the PN-EN ISO/IEC 17025 standard. The laboratory has a long-standing tradition, with over 50 years of experience. The accreditation certificate No. AB-516 issued by the Polish Center for Accreditation serves as a proof of the level and scope of services performed by the laboratory. <i>Profilo delegato:</i> Owner, Vice President | Polonia |
| 16 | SEARCH CORPORATION www.searchltd.ro <i>Company profile:</i> Planners, Engineers, Consultants <i>Profilo delegato:</i> Vice President | Romania |
| 17 | CFR SA – Compania Națională de Căi Ferate din România www.cfr.ro <i>Company profile:</i> State Owned Company in charge with the maintenance, modernization, development and operation of the railway infrastructure. <i>Profilo delegato:</i> Director for Strategy, Regulations and International Affairs | Romania |